Intellectual Contributions
The University of Vermont

Sharma, Sanjay (Dean)

Refereed Journal Articles

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**
http://bas.sagepub.com/content/early/2012/03/26/0007650312439865.full.pdf+html

**Journal Article, Academic Journal (Published)**
http://oae.sagepub.com/content/early/2013/05/02/1086026613486655

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**
http://inderscience.metapress.com/content/g5r8k19185368546/

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**
Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)
http://www.atypon-link.com/AMA/doi/pdf/10.1509/jmkg.68.4.47.42722?cookieSet=1

Journal Article, Academic Journal (Published)
http://www.jstor.org/stable/4166031

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)

Journal Article, Academic Journal (Published)
http://scholar.google.com/citations?view_op=view_citation&hl=en&user=MA4FemEAAAAJ&page#size=100&sortby=pubdate&citation_for_view=MA4FemEAAAAJ:eQOLeE2rZwMC

**Journal Article, Academic Journal (Published)**
http://scholar.google.com/citations?view_op=view_citation&hl=en&user=MA4FemEAAAAJ&pagesize=100&sortby=pubdate&citation_for_view=MA4FemEAAAAJ:Y0pCki6q_Dk

**Journal Article, Academic Journal (Published)**
http://www.jstor.org/stable/1556361

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**
http://jab.sagepub.com/content/35/1/87.full.pdf+html

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**
http://onlinelibrary.wiley.com/doi/10.1002/(SICI)1099-0836(199901/02)8:1%3C46::AID-BSE179%3E3.0.CO;2-K/abstract

**Journal Article, Academic Journal (Published)**

**Journal Article, Academic Journal (Published)**
http://jab.sagepub.com/content/30/4/458.short

**Books**
Book, Scholarly-New (In press)

Book, Scholarly-New (Published)

**Book, Scholarly-New (Published)**

**Book, Scholarly-New (Published)**

**Book, Scholarly-New (Published)**

**Book, Scholarly-New (Published)**

**Book, Scholarly-New (Published)**

**Book, Scholarly-New (Published)**

**Book Chapters**

**Book, Chapter in Scholarly Book-New (In press)**

**Book, Chapter in Scholarly Book-New (Published)**

**Book, Chapter in Scholarly Book-New (Published)**

http://books.google.com/books?id=9wi04dhi97Vgl#v=onepage&q=&f=false

**Book, Chapter in Scholarly Book-New (Published)**

**Book, Chapter in Scholarly Book-New (Published)**


**Book, Chapter in Scholarly Book-New (Published)**


**Book, Chapter in Scholarly Book-New (Published)**


**Book, Chapter in Scholarly Book-New (Published)**


**Book, Chapter in Scholarly Book-New (Published)**


**Book, Chapter in Scholarly Book-New (Published)**


**Conference Proceedings**

**Conference Proceeding (Published)**


**Conference Proceeding (Published)**


**Conference Proceeding (Published)**

proactive sustainability in North American and European ski resorts. Merida:
Proceedings of the 17th Annual Conference of the International Association of Business
and Society.

Conference Proceeding (Published)
http://proceedings.aom.org/content/2005/1/A1.20.short

Conference Proceeding (Published)

Conference Proceeding (Published)
management: Opportunities and capabilities. Gronen Research Workshop (Group on
Organizations and the Natural).

Conference Proceeding (Published)
Environmental Strategy in the Ski Industry. Proceedings of the Administrative Sciences
Association of Canada Annual Meetings.

Conference Proceeding (Published)
Canadian forest products industry. Halifax, Nova Scotia: Administrative Sciences
Association of Canada Annual Meetings.

Conference Proceeding (Published)
Sharma, S., Henriques, I. (2002). Stakeholder influences and sustainability strategies in the
Canadian forest products industry. Gotenburg: Proceedings of the Greening of Industry
Network annual Conference.

Conference Proceeding (Published)
Sharma, S. (2001). Stakeholder influences and sustainability knowledge creation. Sedona,
Arizona: Proceedings of the Eleventh Meeting of the International Association of
Business & Society.

Conference Proceeding (Published)
Sharma, S. (2000). Differences in regulatory styles and environmental strategies in the U.S.
and Canadian energy sectors. Burlington, Vermont: Proceedings of the eleventh
Meeting of the International Association of Business & Society.

Conference Proceeding (Published)
Mediating Role of Market Orientation processes. Proceedings of the Annual Summer
Educators Conference of the American Marketing Association.

Conference Proceeding (Published)
Sharma, S. (1999). Sustainability thinking and practices in the Canadian forest products
industry. Chapel Hill, North Carolina: Proceedings of the Eighth Annual Meeting of the
Greening of Industry Network (Best Paper)/University of North Carolina-chapel Hill.

Conference Proceeding (Published)
industry. Paris: Proceedings of the Tenth Meeting of the International Association of
Business & Society.

Conference Proceeding (Published)
Report Generated on October 19, 2018

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**

**Conference Proceeding (Published)**
Refereed Conference Presentations


Wassmer U., Paquin R. & Sharma S. 2010. What We Know And Don’t Know About Environmentally Focused Partnerships. EURAM 2010, May 19-22nd, Rome, Italy


Research Workshops/Academic Panels

2018: Faculty, ONE and SIM joint Junior Faculty Consortium, Academy of Management Annual Meetings, Chicago, August 2018.

2018: Panelist, Theorizing and measuring the real impact of organizations on ecological systems. A worthwhile and necessary way to extend O&NE research? Opening Plenary at the Group of Researchers in Organizations and the Natural Environment Conference, Almeria, Spain, June 13th 2018,

2018: What are the main drivers and barriers for O&NE scholars to reach greater levels of legitimacy in academia? Group of Researchers in Organizations and the Natural Environment Conference, Almeria, Spain, June 15th 2018,

2018: Panelist, Doctoral Consortium, Group of Researchers in Organizations and the Natural Environment Conference, Almeria, Spain, June 17th 2018,

2017: Panelist, Plenary on “A Discussion about Social Entrepreneurship with Distinguished Scholars in the Field,” PNP Division Plenary, Annual Meetings of the Academy of Management, Atlanta, August 2017

2017: Panelist, Joint ONE-SIM Junior Faculty Consortium, Annual Meetings of the Academy of Management, Atlanta, August 2017


2014: Panelist and Discussion Leader, “Urgent Sustainability Academic Action,” Annual Meetings
of the Academy of Management, Philadelphia, August 2014.


2009: Facilitator, workshop on “Integrating Clean Technologies and Base of the Pyramid Business Model” at the Cornell Global Forum. Workshop participants included CEOs of several Fortune 500 companies.


2005: Presented “Developing a Research Program and Crafting Theoretical Papers” at the Organizations and the Natural Environment Junior Faculty and Doctoral Consortium at the Academy of Management Annual meetings, Honolulu.

2005: Presented “Developing strategies for capacity building at the Base of the Pyramid” at the Academy of Management Annual meetings, Honolulu.

2004: Invited faculty at the Oikos Academy, St. Gallen University, Switzerland to run a one week international workshop on developing a winning dissertation. 17 doctoral proposals have been selected from dozens of international applicants.

2003: Organized a workshop (with Mark Starik) “New Horizons and New Perspectives in Research on Corporate Sustainability.” Academy of Management Annual Meetings, Seattle.

2003: Panelist in the Junior Faculty Consortium, SIM and ONE, Academy of Management Annual Meetings, Seattle.


2002: Facilitated the Organizations and the Natural Environment Junior Faculty and Doctoral Consortium at the Academy of Management Meetings, Denver, August

2002: Facilitated a research workshop on “The evolving theory and practice of organizations in the natural environment” at the Academy of Management Meetings, Denver, August

2002: Conducted a workshop on developing research proposals and dissertations on environmental strategy and sustainability at IIIEE, Lund University, Sweden, June

2001: Facilitated the Organizations and the Natural Environment Junior Faculty and Doctoral Consortium at the Academy of Management Meetings, Washington DC, August
2001- “Teaching a mandatory course on environmental management” Presentation made a workshop on Advances in teaching environmental subjects, Academy of Management Meetings, Washington DC, August


1999- Ran a workshop "Conducting Quantitative Research in Sustainability" at the Eighth Annual Greening of Industry Conference, University of North Carolina, Chapel Hill, November.

1999- One of the 10 academics invited to the Annual Leaders Conference jointly hosted by the Boston College Center for Corporate Community relations and the Aspen Institute for Corporate Leadership in Orlando in March. The academics facilitated knowledge building and dissemination of cutting-edge research in social innovations and competitiveness to over 300 corporate presidents and vice-presidents of the world's largest companies.

1998- Co-organized the workshop "Internet Based Teaching of Global, Technological, and Environmental Issues: A Workshop for Web-Shy Faculty" at the Academy of Management meetings in San Diego, 1998. Organizers: Paul Shrivastava, Bucknell University; Paul Meising, SUNY, Albany; Sanjay Sharma, St. Mary's University, Canada.

1998- Invited to participate in a workshop on "Greening the Business Curriculum: Integrating sustainability into the core", held by the National Roundtable on the Environment and Economy, Ottawa, March 11-12.

1997- Co-organized and facilitated a two day session at the 1997 Annual Academy of Management Meetings at Boston, MA titled, “Seeing 20/20: Setting the research agenda for the next millennium.” This session included noted management scholars including Stuart Hart, Jim Walsh, Alan Rugman, Jane Dutton, Bruce Kogut, Tom Donaldson, Alfred Marcus, Hayagreeva Rao, among others.

1996- Organized a preconference session at the Academy of Management Annual Meetings, Cincinnati, Ohio titled, “Learning from Personal Sustainability Initiatives.” Participants: Mark Starik (George Washington U.), Harrie Vredenburg (U. of Calgary), Gordon Rands (Penn. State), and Gary Throop (Clarkson).

1995- Session Chair and Coordinator for two academic sessions and one academic workshop at the Fifth Greening of Industry Network Conference in Toronto, November 1995.

1994- Academic session chair and discussant for the Second Annual Meeting of the International Conference on Advances in Management.


Other Intellectual Contributions

Co-Editor Special Issue (Published)

Book Review (Published)
Written Case with Instructional Material (Published)

Technical Report (Published)