### Getting Started with Online Sales on Your Farm

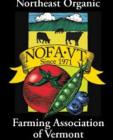
- We will begin at 12 PM eastern standard time.
- All attendees will be muted in the beginning to cut down on background noise.
- If you have questions or technical difficulties, feel free to type into the Chat Box at any time.
- If you are on the phone, press \*6 to unmute or mute yourself.
- The conversation will be recorded.
- Visit <u>http://go.uvm.edu/sellvtfood</u> for the recording and information about future conversations.











#### Getting Started with Online Sales on Your Farm

**Zac Smith** from UVM Extension's Agricultural Business Program works directly with farmers, providing individualized business planning advice and assistance in the preparation of farm business plans and transfer/succession plans. Prior to joining UVM Extension, Zac consulted for a variety of types of businesses in digital marketing and entrepreneurial development for over 10 years.







Northeast Orga

## Poll: Who are you?



# Poll: How likely are you to start planning for your eCommerce business?

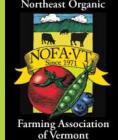
- 1. Already planning/implementing eCommerce
- 2. Very likely
- 3. Maybe
- 4. Not Likely
- 5. Not Applicable



### Sourcing & Selling Vermont Food in the Time of COVID-19: *A Series of Online Conversations*

- Tues 4/21 2pm for Accepting SNAP/EBT as a Direct Market
  Farm with Jennie Porter and Emmet Moseley from NOFA-VT
- Wed 4/29 12 noon for Meat & Dairy Direct Sales with Jenn Colby from UVM Extension
- Learn more at <u>http://go.uvm.edu/sellvtfood</u>
- Send questions and topics to <u>Lisa.Chase@uvm.edu</u>











### Poll: How do you want to get information about farming, markets, and distributing Vermont food in the time of COVID-19?