

Specialty Malts Grain-ing Traction

Northern Grain Growers Conference Essex, VT 2014

What Are Specialty Malts?

- Cereal Grains other than Barley
- Roasted
- Caramel/Crystal
- Smoked Malt
- Gluten-Free
- Heirloom Varieties

How Are They Used?

- Color
- Flavor
- Body

Barley Playing Well with Others

- Wheat
- Rye
- Corn
- Oats





Roast It

Biscuit Malt — lightly roasted to produce a light brown color and biscuit flavor

Chocolate Malt-dark roasted to produce dark beers like stouts and porters and impart a chocolate flavor





Stew It



Caramel or Crystal
Malts are used to
produce light to dark
color in many beers and
impart sweetness with
flavors of toffee and
caramel

Smoke It



Cherry Apple Maple Oak Birch Peat

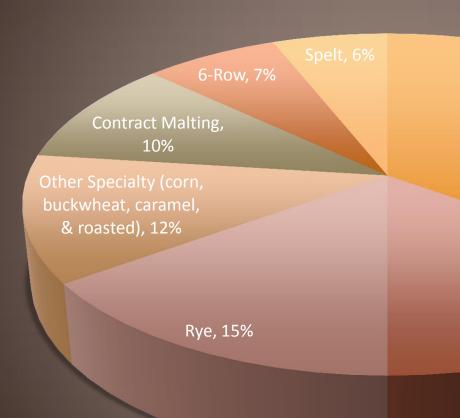


Gluten-Free

- Buckwheat
- Millet
- Sorghum
- Oats
- Corn



Percentage of Sales



2-Row Barley, 35%

Hard Red Winter Wheat, 15%

A Little Can Go A Long Way

- Malting Barley supply is not mature
- Wheat, Rye, Spelt are more established crops in NE-Bring a Premium Price
- Brewers and Distillers are willing to pay more for specialty malts
- Helps to have diversity in a year when barley crop is bad
- Establishes a Regional Identity
- Strengthens our local grain system