

# Maine Seed Company LLC.

Vermont Grain Conference  
2014

# Our Roots



## Summary

- Formed in 2006.
- Collaboration of 3 Farm Families.
- Still operated separately.
- In 2006 we grew about 1500 acres in the initial season.
- Today grow more than 4200 acres of grains.
- Crops include Wheat, Soybeans, Oats, Barley, Rye and Canola.
- Today handle or market over 10,000 acres of crops for other growers.





## The Why Factor?

- To expand market reach.
- To expand market retention.
- Stay ahead of the changes in the markets to ensure long term viability.
- Play an expanded role in the grain economy of New England.
- Offer a more personalized approach to our processing accounts.



# Malting Barley, Key points

- Must have an early planting window. We try to plant all barley for malting markets prior to May 15<sup>th</sup>
- Must have superior seed, blue tag certified is recommended but any high germination clean seed will do (above 95%).
- Proper Seed selections and seeding rates, there are barley's which are just not suited for New England, you need options which will work for your farm.
- Know your customer, who is the malter, what is it being used for?

# Be Pro-Active

- Plan your fungicide sprays
- Plan your fertilizer apps and follow through
- See the changes as they are occurring not after they have happened
- Make good decisions from solid information
- Use the extension resources
- They are the only people in the world who want you to use them. That's why they are there.



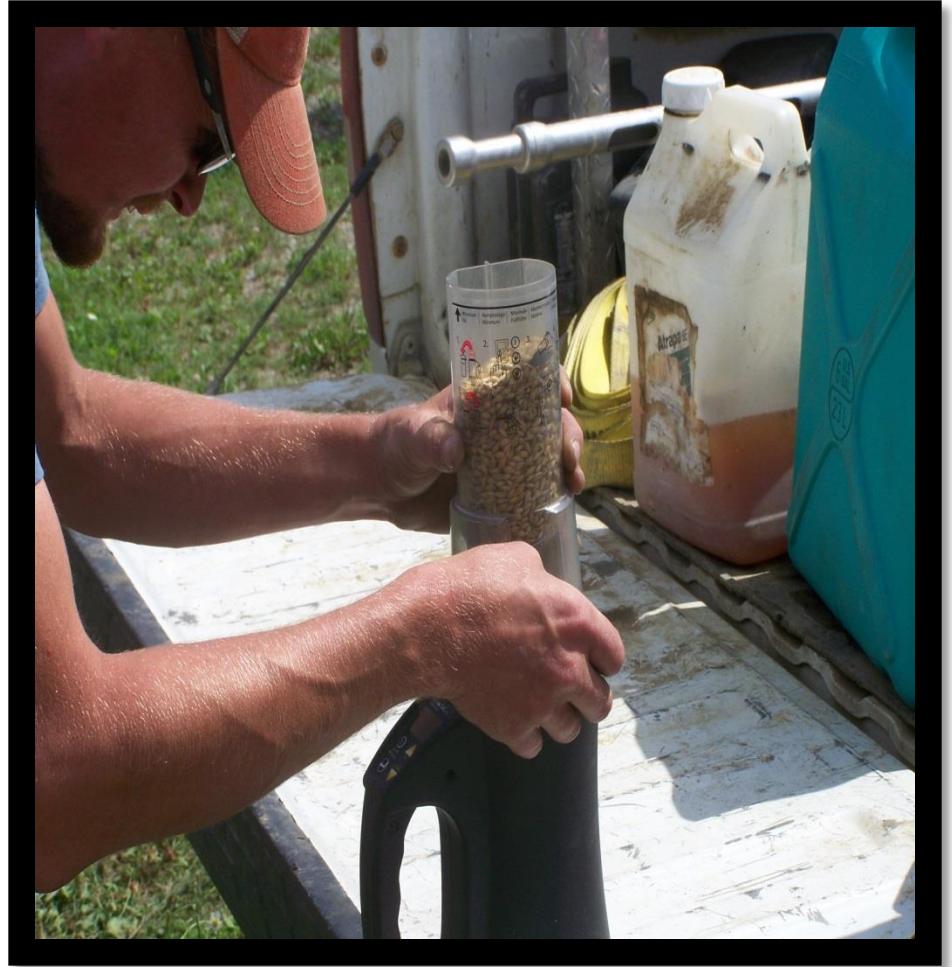


# Harvest is the most common point growers lose their Malt quality



- Plan on air drying your grain in a tank.
- If you can't use a tank then you can use a dryer but no hotter than 78 degrees
- Begin harvest when grain is ready, not dry.

# Find People Who will Invest in Your Farms Future





# Seed Production System



# Why?

- To gain access to best varieties as soon as they are available on market.
- Reduce cost to New England growers.
- Expand market opportunities.
- Re-establish lost New England seed industry.
- Most critical step in profitable yields.



# Our Views

- Felt as though seed was controlled by outside parties who had little experience or knowledge of our unique region.
- Wanted to expand grain economy but could not do this without steady supply of high quality seed.





# Today/ Current



- We have 4 certified varieties of wheat available for sale
- We have 4 oat varieties available for sale
- We have 2 varieties of rye
- We have 4 varieties of barley for sale
- In total for resale in inside of our increase program we are handling about 22 different varieties

# Thank You

