

Business Core		Req. - GPA 2.25 or higher; no grade lower than C-
BSAD 010: SU: The Business Enterprise I		
BSAD 015: Business Communications		
BSAD 020: The Business Enterprise II		
BSAD 025: Sustainable Business Strategies		
BSAD 030: Decision Analysis		
BSAD 040: Information Technology		
BSAD 060: Financial Accounting		
BSAD 061: Managerial Accounting		
EC 011: Macroeconomics		
EC 012: Microeconomics		
MATH 019: QR: Fund. of Calculus I (or MATH 021)		
STAT 141: QR: Basic Statistical Methods		
Business Field		Req. - GPA 2.0 or higher
BSAD 120: Leadership & Org. Behavior		
BSAD 150: Marketing Management		
BSAD 173: Operations Management		
BSAD 180: Managerial Finance		
Business Concentration (1)		Req. - GPA 2.0 or higher
Business Theme (2)		Req. - GPA 2.0 or higher
Capstone Course		
Professional Development Series		
BSAD 002: Prof. Development Series I (1 cr.)		
BSAD 102: Prof. Development Series II (1 cr.)		
BSAD 202: Prof. Development Series III (1 cr.)		

Minor (3)		Req. - GPA 2.0 or higher
General Education		Choose one course from each section
English Writing (ENG 001, HCOL 085)		
Social Science (ANTH, COMU 001, EC, ENVS, GEOG, GSW, POLS, PSYS, SOC)		
Natural Science (lab optional) (ANPS, ASTR, BIOC, BCOR, BIOL, CHEM, ENSC, GEOL, MMG, PBIO, PHYS, PSS)		
Humanities (ARTH, ARTS, ASL, CLAS, CRES, DNCE, ENGS LIT, FOREIGN LANGUAGE, FTS, GRS, HS, HST, MUS, PHIL, REL, THE, WLIT)		
University Requirements		
FW: Foundational Writing and Information Literacy		
SU: Sustainability (BSAD 010)		
D1: Race & Racism in the U.S.		
D2: Human & Societal Diversity		
QR: Quantitative Reasoning (MATH 019, 021 or STAT 141)		
Electives		

Concentrations: Accounting, Business Analytics, Finance, Marketing;
1 course can double dip with theme; Accounting, Business Analytics, Marketing requires 15 credits of 100 and above level courses; Finance requires 16 credits of 100 and above level courses

(2) Themes: Entrepreneurship, Global Business, Sustainable Business;
1 course can double dip with concentration; Req. - 12 Credits of 100 and above level courses

(3) Req. - 1 minor (cannot be Accounting, Business, Consumer & Advertising, Consumer Affairs, Community Entrepreneurship, Public Communication)

- All courses must be at least 3 credits unless noted
- Sixty percent of Concentration courses and fifty percent Field, Theme, and Minor courses must be completed at UVM
- This guide does not override the catalogue (uvm.edu/catalogue)

Tentative Curriculum Outline by Year & Semester

First Year		Second Year	
<u>Fall</u>	<u>Spring</u>	<u>Fall</u>	<u>Spring</u>
BSAD 002	BSAD 020	BSAD 025	BSAD 030
BSAD 010	BSAD 040	BSAD 060	BSAD 061
BSAD 015	EC 012	BSAD 102 (Fall or Spring)	General Education,
EC 011	General Education,	STAT 141	University Requirement,
MATH 019 (or MATH 021)	University Requirement, or	General Education,	Minor, or Business Field
General Education,	Minor	University Requirement, or	
University Requirement, or		Minor	
Minor			

Third Year

Field courses can be taken either semester. Typically, three field courses are taken in the fall and one field course is taken in the spring. The field courses that are prerequisites to your concentration/theme should be taken first.

<u>Fall</u>	<u>Spring</u>	<u>Field Courses</u>
Field Course	Field Course	BSAD 120
Field Course	General Education,	BSAD 150
Field Course	University Requirement, or	BSAD 173
General Education or	Minor	BSAD 180
University Requirements or	Concentration Courses*	
Minor	Theme Courses*	
Concentration Courses*		
Theme Courses*		
BSAD 202 (Fall or Spring)		

* You may take Concentration and/or Theme courses as long as all the prerequisites are complete.

Fourth Year

<u>Fall</u>	<u>Spring</u>	<u>Concentrations</u>	<u>Themes</u>
Concentration Courses*	Theme Capstone Course*	Accounting	Entrepreneurship
Theme Courses*	Concentration Courses*	Business Analytics	Global Business
General Education or	General Education or	Finance	Sustainable Business
University Requirements or	University Requirements or	Marketing	
Minor	Minor		
Electives	Electives		

* You may take Concentration and/or Theme courses as long as all the prerequisites are complete.

Notes

- Math sequence may change pending placement in MATH 009 or MATH 021.
- AP Credits may cause a shift in Basic Business Core, General Education courses, and/or elective credits sequencing.
- Accounting Concentration should take BSAD 161 and BSAD 162 in the third year.
- Finance Concentration should take BSAD 180 concurrent to BSAD 061 in their second year.
- Elective credits will likely need to be taken to reach 120 credits (see catalogue for restrictions).
- Students must complete a minimum of 30 credits outside of the Grossman School of Business, which can include business core, minor, general education, university requirements and electives.
- Professional Development Series is taken one semester in your first, second, and third years, each for one credit.
- Restricted Minors: Accounting, Business, Consumer & Advertising, Consumer Affairs, Community Entrepreneurship, and Public Communications.

Academic Calendar

Fall 2018

First Day of Classes-----Monday, August 27
Last Day to Add without Instructor Permission-----Friday, August 31
Labor Day Holiday----- Monday, September 3
Add/Drop, Pass/No Pass, Audit Deadline-----Monday, September 10
GSB Welcome Back Pizza Party and Resource Fair-----Tuesday, September 11
Fall Recess-----Monday, October 8
Last Day to Withdraw-----Monday, October 29
Thanksgiving Recess-----November 19-23
Last Day of Classes-----Friday, December 7
Exam Period-----December 10-14

Winter 2018/2019

First Day of Classes-----Wednesday, December 26
Last Day of Classes-----Friday, January 11

Spring 2019

First Day of Classes-----Monday, January 14
Last Day to Add without Instructor Permission-----Friday, January 18
Martin Luther King Holiday-----Monday, January 21
Add/Drop, Pass/No Pass, Audit Deadline-----Monday, January 28
Presidents' Day Holiday-----Monday, February 18
Town Meeting Day Recess-----Tuesday, March 5
Spring Recess-----March 11-15
Last Day to Withdraw-----Friday, March 29
Honors Day-----Friday, April 19
Last Day of Classes-----Friday, May 3
Exam Period-----May 6-10
Undergraduate Commencement -----Sunday, May 19

The University of Vermont Grossman School of Business

Center for Student Success, 101 Kalkin Hall

802-656-4015/CSS@bsad.uvm.edu



Technology Requirements and Support

Business school graduates are expected to be proficient in the use of information technology. To support this goal, all students enrolled in the Grossman School of Business at the University of Vermont are required to own a portable computer. At a minimum, your computer must be able to run these programs:

- * Microsoft Office Professional 2016 with Access, Visio & Project 2016
- * Microsoft Windows 10 Enterprise

Apple portable computers are supported but they must have:

- * A minimum of 80GB free space

Minimum Required Hardware Specs (PC or Mac):

- * Intel Core i3 processor
- * 8GB of RAM
- * 128GB Solid State Drive (SSD)

Recommended Hardware Specs:

- * Intel Core i5 Processor
- * 16GB of RAM
- * 256GB Solid State Hard Drive (SSD)



The Grossman School of Business provides high quality technology support for its students. We have a team of staff who can assist you with any questions you have regarding your software/hardware or use of the computer labs in Kalkin Hall. Contact the UVM Tech Team at (802) 656-2939 for any warranty repair service of Apple devices or Windows PCs. While GSB is NOT AUTHORIZED for any warranty repair we can assist you if your computer is no longer under warranty. Even if we cannot do the repair we can give you advice on its cost, viability, etc.

The Grossman School of Business participates in the student portion of Microsoft's Campus Agreement which allows us to install the most current Microsoft software (Windows 10, Office 2016, etc.) This agreement allows us to roll out upgrades on personally owned student computers. Part of this program is that we charge a non-refundable per semester fee to provide students with technical support and current versions of business software. If you need computing or software help, please visit 234 Kalkin Hall, call (802) 656-0800 or email help@bsad.uvm.edu.

The cost of a Business School required computer can be included in any Financial Aid award for which you are eligible. For more information, contact Student Financial Services by phone: (802) 656-5700 or email: sfs@uvm.edu.

Weekly Schedule

Remember to record the name of the course and CRN

Monday	Tuesday	Wednesday	Thursday	Friday
8:30-9:20 <div></div>	8:30-9:45 <div></div>	8:30-9:20 <div></div>	8:30-9:45 <div></div>	8:30-9:20 <div></div>
9:40-10:30 <div></div>	10:05-11:20 <div></div>	9:40-10:30 <div></div>	10:05-11:20 <div></div>	9:40-10:30 <div></div>
10:50-11:40 <div></div>	11:40-12:55 <div></div>	10:50-11:40 <div></div>	11:40-12:55 <div></div>	10:50-11:40 <div></div>
12:00-12:50 <div></div>	1:15-2:30 <div></div>	12:00-12:50 <div></div>	1:15-2:30 <div></div>	12:00-12:50 <div></div>
1:10-2:00 <div></div>	2:50-4:05 <div></div>	1:10-2:00 <div></div>	2:50-4:05 <div></div>	1:10-2:00 <div></div>
2:20-3:10 <div></div>	4:25-5:40 <div></div>	2:20-3:10 <div></div>	4:25-5:40 <div></div>	2:20-3:10 <div></div>
3:30-4:20 <div></div>	6:00-7:15 <div></div>	3:30-4:20 <div></div>	6:00-7:15 <div></div>	3:30-4:20 <div></div>
5:05-5:55 <div></div>	7:35-8:50 <div></div>	5:05-5:55 <div></div>	7:35-8:50 <div></div>	5:05-5:55 <div></div>
6:40-7:30 <div></div>		6:40-7:30 <div></div>		6:40-7:30 <div></div>

FALL 2018 SCHEDULE

Step 1: Use the blank grid to record courses that fit your schedule.

Step 2: Select from the list of Gen Ed Core requirements and be open to new areas you may want to explore. ENGS 001 is often a good choice!

Step 3: Consult your schedule to see which times you have open and choose classes to create a balanced week.

15 credits X 8 semesters =
120 credits needed to graduate!

Student Checklist

Allow time each day for eating, studying and other obligations · Create a balanced schedule · Be sure to select back-up classes (some courses fill up) ·
Be flexible and open-minded

AVOID...

"TAP"

Courses starting with TAP are for Arts and Sciences students.

"OL"

This stands for ONLINE class and is not suitable for first-year students.

"HCOL"

These classes are for Honors College students.

Please remember to submit your AP and transfer credit. We will be in touch over the summer to help adjust your schedule.

SCHEDULE OF COURSES

Course	Title	CRN	Enrollment			Time	Days	Location	Instructor			
			Max	Cur	Rem							
EC 040	D2:SU:Econ of Globalizatn	90945	LEC A	3.00	108	62	46	08:30	09:45	T R	WILLMS 301	Sicotte R
TAP:D2:SU:Econ of Globalizatn			93500	LEC B	3.00	0	0	11:40	12:55	T R	OLDMIL 221	Sicotte R

EC 040: Course numbers are hyperlinks which describe the class.

- D1: The course meets the Race and Racism in the U.S. requirement.
- D2: The course meets the Human and Societal Diversity requirement.
- SU: The course meets the Sustainability Requirement.
- OR: The course meets the Quantitative Reasoning Requirement.

TAP: Avoid this type of course as it is for first-year Arts and Sciences students only.

CRN: Course Registration Numbers are five digit codes (90945) needed to register for a specific section of a course. Be sure to write down the corresponding CRN number for any course you wish to take!

TR: The class meets Tuesday and Thursday.

MWF: The class meets Monday, Wednesday and Friday.

Always remember to check the far right side of the Schedule of Courses for special instructions, course restrictions or pre-requisites.

Academic Support

Center for Student Success- Academic/Career Advisors

First-year students are assigned a professional academic advisor in the Center for Student Success Office, 101 Kalkin Hall. Students may book appointments directly with their advisor; however there are also mandatory advising sessions to discuss concentration, theme and minor choices. During drop-in advising hours, students are welcome to meet with any available advisor.

Faculty Advisors

Students receive a faculty advisor for their junior and senior year. Student/faculty assignments are intentional and reflect a student's chosen area of study. Faculty are located in Kalkin Hall and are available to meet with any student. Students are encouraged to email faculty to book an appointment or visit during posted office hours.

Peer Mentors

Student leaders in the GSB Peer Mentor Program create activities, workshops and events to help support fellow undergraduate students by highlighting campus resources, sharing student experiences and increasing social and professional networking opportunities for academic and career success. Peer mentors work individually with student/s or as part of a team with small groups.

Subject Area Tutoring

The Tutoring Center offers one-on-one peer tutoring in many business and general education courses. Tutoring appointments are held around campus or during scheduled hours in the Living and Learning Building. Group tutoring for certain business subjects may be available on a weekly basis in Kalkin Hall.

Study Skills

The Tutoring Center offers workshops to help develop tools and habits essential to a successful college career. Workshops focus on time management, test-taking strategies, effective reading and organization. Individual and group tutoring helps students understand their learning style and create a plan to succeed in the classroom.

Writing Center

Students use the Writing Center for help with a variety of projects: class assignments, application essays, resumes, creative pieces and unassigned writing projects. Many students find the Writing Center makes the writing process less stressful and solitary, and helps them improve the overall quality of their work.

Learning at UVM

First-year students who go on academic trial after their first semester at UVM are required to take part in Learning at UVM. Learning at UVM sessions focus on improving study skills, test-taking strategies, note taking, and other academic skills needed to be successful in the college classroom.

***One hour of individual tutoring per class, per week is offered at no charge.
Group tutoring and Writing Center services are unlimited and always free!***

Family Educational Rights and Privacy Act (FERPA)

The Family Educational Rights and Privacy Act (FERPA) (20 U.S.C. § 1232g; 34 CFR Part 99) is a Federal law that protects the privacy of student education records. The law applies to all schools that receive funds under an applicable program of the U.S. Department of Education.

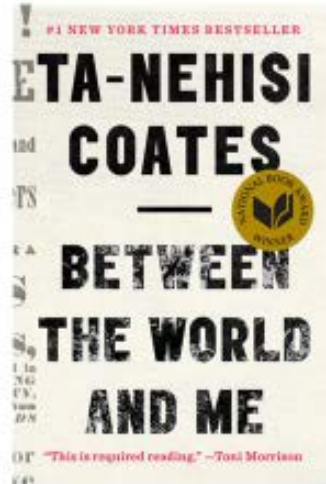
FERPA gives parents certain rights with respect to their children's education records. These rights transfer to the student when he or she reaches the age of 18 or attends a school beyond the high school level. Students to whom the rights have transferred are "eligible students."

- Parents or eligible students have the right to inspect and review the student's education records maintained by the school. Schools are not required to provide copies of records unless, for reasons such as great distance, it is impossible for parents or eligible students to review the records. Schools may charge a fee for copies.
- Parents or eligible students have the right to request that a school correct records which they believe to be inaccurate or misleading. If the school decides not to amend the record, the parent or eligible student then has the right to a formal hearing. After the hearing, if the school still decides not to amend the record, the parent or eligible student has the right to place a statement with the record setting forth his or her view about the contested information.
- Generally, schools must have written permission from the parent or eligible student in order to release any information from a student's education record. However, FERPA allows schools to disclose those records, without consent, to the following parties or under the following conditions (34 CFR § 99.31):
 - School officials with legitimate educational interest;
 - Other schools to which a student is transferring;
 - Specified officials for audit or evaluation purposes;
 - Appropriate parties in connection with financial aid to a student;
 - Organizations conducting certain studies for or on behalf of the school;
 - Accrediting organizations;
 - To comply with a judicial order or lawfully issued subpoena;
 - Appropriate officials in cases of health and safety emergencies; and
 - State and local authorities, within a juvenile justice system, pursuant to specific State law.

Schools may disclose, without consent, "directory" information such as a student's name, address, telephone number, date and place of birth, honors and awards, and dates of attendance. However, schools must tell parents and eligible students about directory information and allow parents and eligible students a reasonable amount of time to request that the school not disclose directory information about them. Schools must notify parents and eligible students annually of their rights under FERPA. The actual means of notification (special letter, inclusion in a PTA bulletin, student handbook, or newspaper article) is left to the discretion of each school.

Summer Reading

UVM's tradition of the First-Year Summer Read aims to raise awareness, promote inquiry, and foster a strong intellectual community.

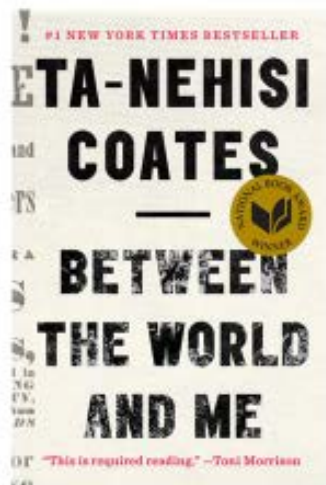


Ta-Nehisi Coates will visit UVM in November!



Summer Reading

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Ta-Nehisi Coates will visit UVM in November!



GSB Orientation 2018

WELCOME!



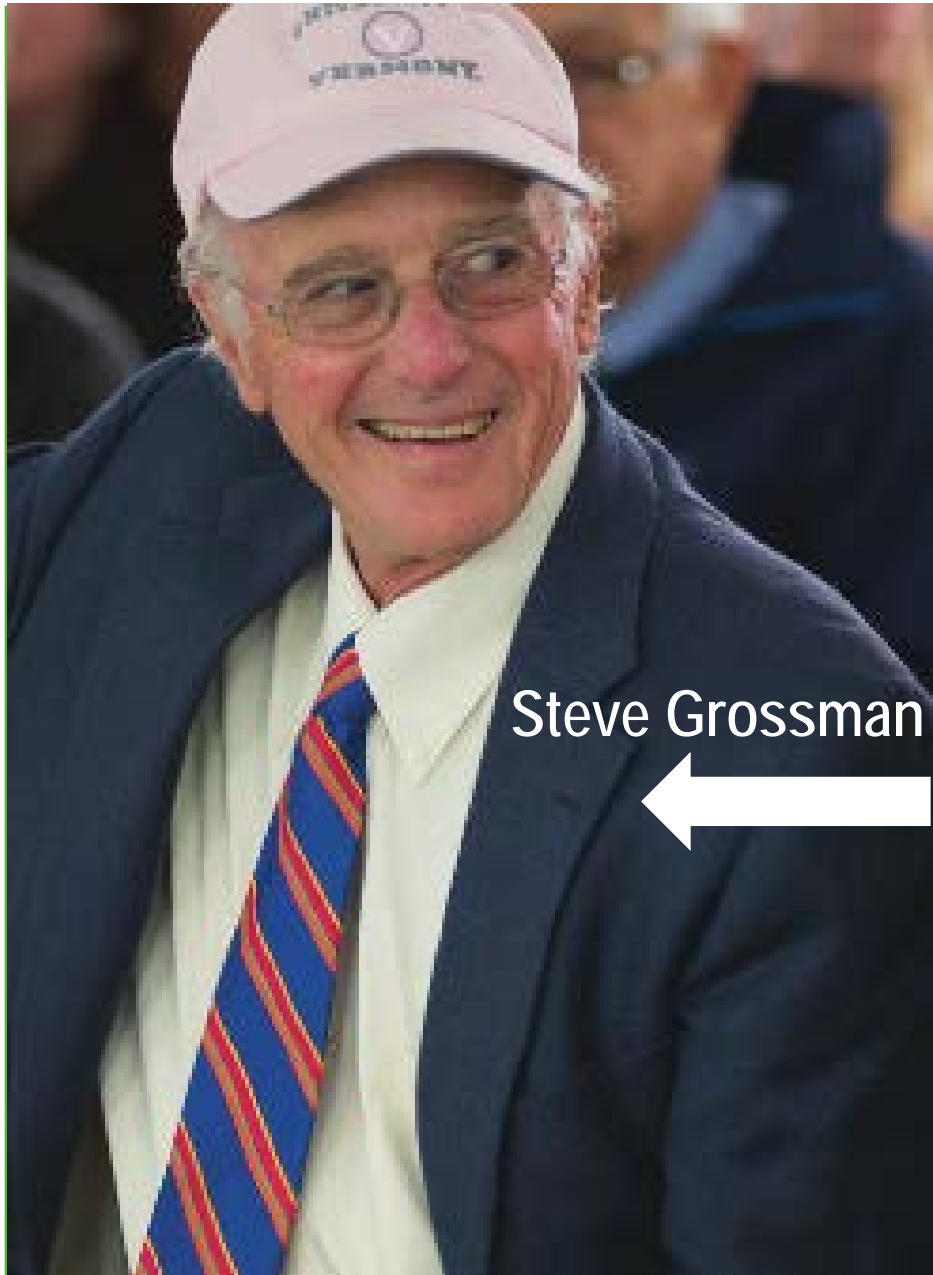
The University of Vermont



to the

GROSSMAN SCHOOL OF BUSINES

your academic home.



Steve Grossman



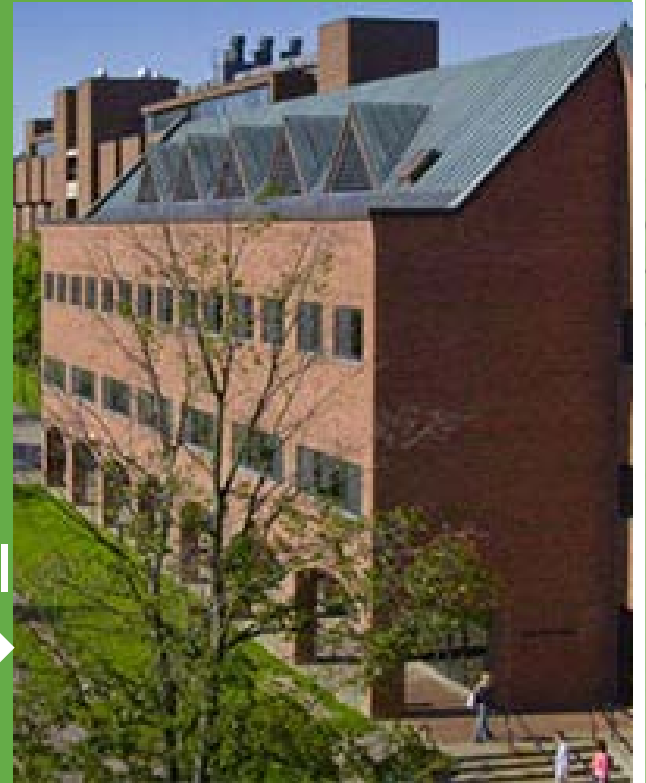
A little background on...

OUR
NAME.
OUR
PLACE.
OUR
THANKS.

Kalkin Hall



Ifshin Hall



Today's Agenda

Is about setting up for four great years...

- Engaging with GSB advisors and faculty
- Academic support and other resources
- Getting involved
- Starting your Four-Year Career Plan
- Using UVMGuide app
- Your summer checklist



We're here to help.

Engage with your GSB advisors:

Jennifer Fath

Amanda Simpfenderfer

Lisa Young

Stephanie Loscalzo

David Dearden

Travis Perry

**Find your advisor assignments in the Guide App.
In your third and fourth years, you'll have a
faculty advisor in your area of study.**

CENTER FOR STUDENT SUCCESS

101 KALKIN HALL

CSS@bsad.uvm.edu

802-656-8311

Web: www.uvm.edu/business

RESOURCES



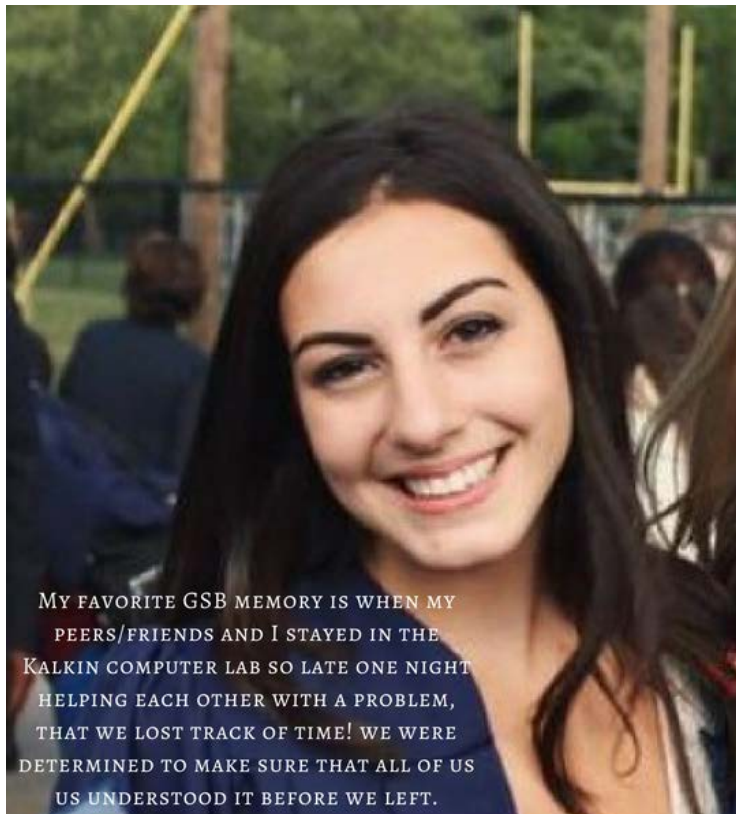
TAKE NOTE

FAMILY EDUCATION RIGHTS AND PRIVACY ACT **FERPA**

- It's federal law
- We cannot discuss you or your academic record with anyone outside of UVM without your permission.
- Waivers are available at GSB Student Services.
- Alcohol and Drug violations are not protected by FERPA.

Talk to your guardians about FERPA.

*** One hour session per week per class is FREE**



MY FAVORITE GSB MEMORY IS WHEN MY PEERS/FRIENDS AND I STAYED IN THE KALKIN COMPUTER LAB SO LATE ONE NIGHT HELPING EACH OTHER WITH A PROBLEM, THAT WE LOST TRACK OF TIME! WE WERE DETERMINED TO MAKE SURE THAT ALL OF US UNDERSTOOD IT BEFORE WE LEFT.

The University of Vermont
Grossman
SCHOOL OF BUSINESS

MONIKA NEDELJKOVIC
PEER MENTOR

HOME: NEWTON, MA
CONCENTRATION: MARKETING
THEME: GLOBAL BUSINESS
MINOR: COMMUNITY & INTERNATIONAL DEVELOPMENT
INVOLVEMENT: STUDENT GOVERNMENT ASSOCIATION, ENACTUS CLUB (ENTREPRENEURSHIP FOR SOCIAL GOOD), WOMEN IN BUSINESS CLUB
1ST YEAR RES HALL: MERCY HALL



MY FAVORITE GSB MEMORY IS TRAVELLING TO UCONN FOR THE CIBER CASE COMPETITION!

The University of Vermont
Grossman
SCHOOL OF BUSINESS

YU-HAN (ALLEN) YIN
PEER MENTOR

HOME: TAIWAN
CONCENTRATION: BUSINESS ANALYTICS
THEME: GLOBAL BUSINESS
MINOR: COMPUTER SCIENCE
INVOLVEMENT: UVM ORCHESTRA, MEDIA DEPARTMENT STUDENT STAFF, ASIAN STUDENT UNION, MARKETING CLUB
1ST YEAR RES HALL: SICHEL



MY FAVORITE PART OF GROSSMAN IS THE ENRICHING OPPORTUNITIES TO WORK IN TEAMS. IT ALLOWS ME TO MEET PEOPLE, MAKE NEW CONNECTIONS, AND LEARN HOW TO EFFECTIVELY COMMUNICATE.

The University of Vermont
Grossman
SCHOOL OF BUSINESS

KRYSTAL PARENT
PEER MENTOR

HOME: WILLIAMSTOWN, VT
CONCENTRATION: BUSINESS ANALYTICS
THEME: GLOBAL BUSINESS
MINOR: MATHEMATICS
INVOLVEMENT: OWNS CAT SNACKS, AN ON CAMPUS COOKIE DELIVERY COMPANY
1ST YEAR RES HALL: HOME! (COMMUTER)

PEER MENTORS are here for you!

GET THE MOST OUT OF **YOUR CLASSES**

- **Read the syllabus and track due dates**
- **Purchase all books and materials**
- **Schedule homework/study time**
- **Follow academic integrity:**

If it's not yours, cite it. Your assignments,
your tests... your original work.

"I don't want to
do a job
because I have
to. I want to do
a job because I
want to."

– Cyma Zarghami '88
President of Nickelodeon

Start working on your

YOUR FOUR YEAR CAREER PLAN

Have fun with it!



JOIN A CLUB

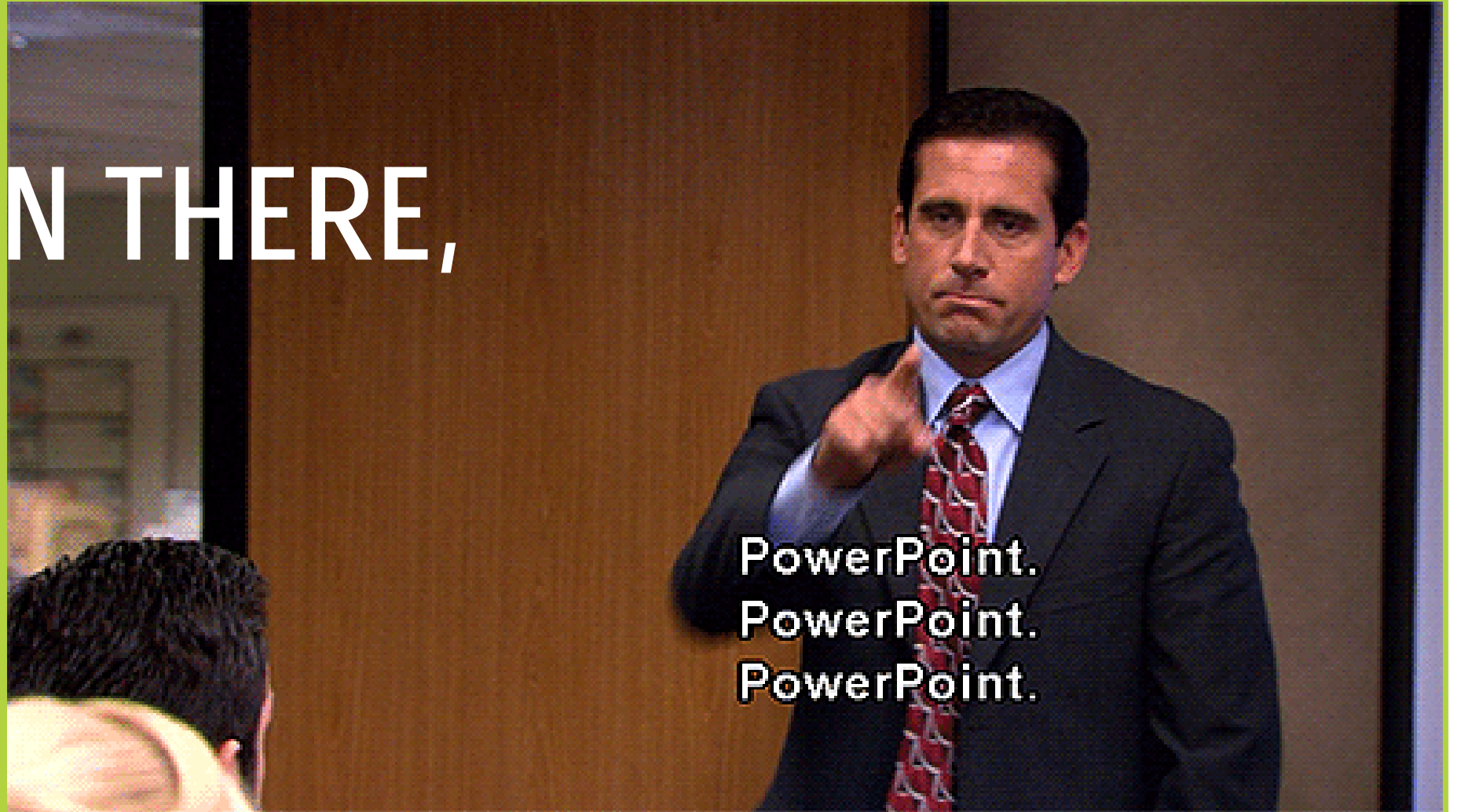
- Marketing
- Finance and Investment
- Entrepreneurship
- Grossman Student Advisory Committee
- Enactus
- Women in Business

200+ SGA clubs: uvm.edu/sga

Today may feel a little like...

HANG IN THERE,

it's all for you.



PowerPoint.
PowerPoint.
PowerPoint.

EXPLORE...

- **GSB CASE COMPETITIONS**

Teamwork, experience, international travel (paid for!)

- **STUDY ABROAD**

UVM has business program exchanges in France, Mexico, The Netherlands, and Austria and hundreds of other study abroad options. Ask your advisor!

- **CONNECT WITH FACULTY**

Talk to your profs, find out what they teach and research — ask how you could get involved. It's that easy.

- **ENGAGE WITH ALUMNI**

Attend networking events, business panels, job fairs... Your first semester is not too early to make connections!

"Think of yourself as a business. What is your main product? What do you provide to the organization?"

— Brian Kelly '93
Founder and CEO BKCM LLC.

GO.UVM.EDU/GETGUIDE*

HOW:

Download the app

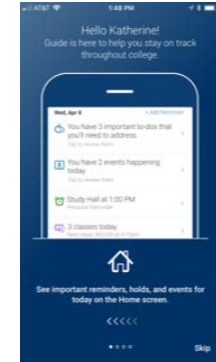
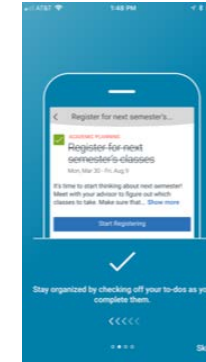
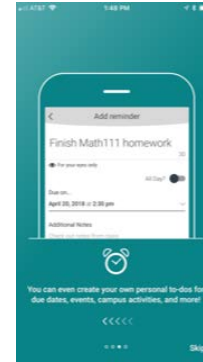
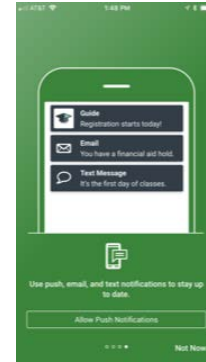
- Use go.uvm.edu/getguide **OR**
- Go to your App Store (Search for "Guide – College Simplified")

Select: University of Vermont

Login with UVM ID and password

Say "yes" to push notifications

Complete the brief survey



WHY:

View your course schedule (refreshes on the hour)

Get timely notifications/reminders

See the academic calendar

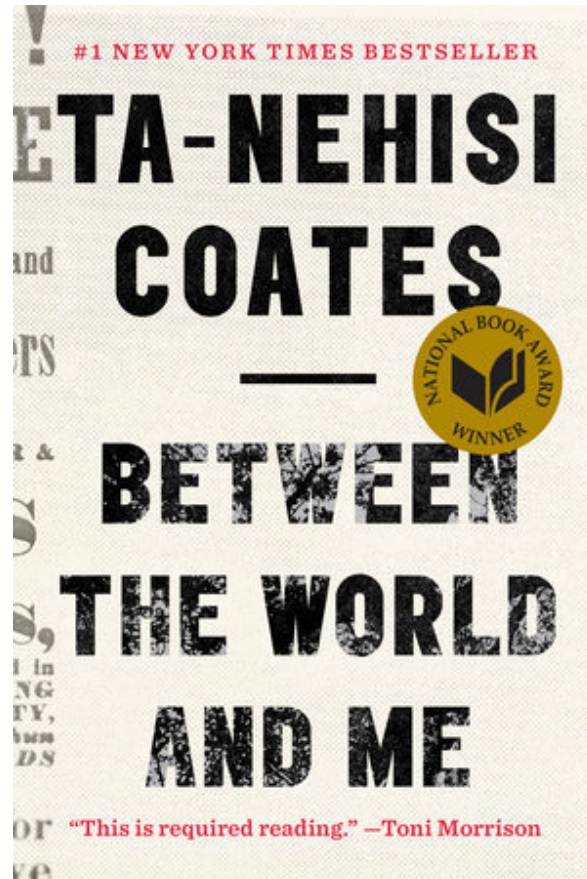
Access helpful campus resources

💛 College or School Student Services

***ACCESS MOBILE AND DESKTOP VERSIONS FROM THIS URL.**

Summer Reading

UVM's tradition of the First-Year Summer Read aims to raise awareness, promote inquiry, and foster a strong intellectual community.



Ta-Nehisi Coates will visit UVM in November!



GET READY...

- Complete summer reading
- Send final HS transcript to UVM
- Request AP Credits from College Board, send to UVM Transfer Affairs
- Purchase laptop
- Check UVM email often
- Look for student staff positions
- Buy textbooks early
- Contact Center for Student Success with any questions/concerns



TOMORROW

ADVISING:

- Appointment time is on your advising card.
- Bring your FOLDER to the Davis Center!

REGISTRATION:

- Registration is at Bailey-Howe Library.
- Check-in 15 minutes ahead.
- REMINDERS:
- MRT test completed and know your NetID/password.
- Be on time for all appointments!

—

QUESTIONS?

—



The University of Vermont