

Intellectual Contributions

The University of Vermont

DeWitt, Rocki-Lee

Refereed Journal Articles

Journal Article, Academic Journal (Accepted)

Barbera, F., Stamm, I., DeWitt, R.-L. (2018). The Development of an Entrepreneurial Legacy: Exploring the Role of Anticipated Futures in Transgenerational Entrepreneurship. *Family Business Review*, 31(3), 352-378.

Journal Article, Academic Journal (Accepted)

Chiang, K., DeWitt, R.-L., Folkman, D., Jiao, L. (in press). REIT Ownership, Entrepreneurial Control, and Corporate Value. *Journal of Real Estate Research*.

Journal Article, Academic Journal (Published)

Conner, D. S., DeWitt, R.-L., Inwood, S. M., Archer, M. (2015). Social Responsibility and Community Development in Vermont's Food Business Sector. *Journal of Food Research*, 4(6), 93-103. dx.doi.org/10.5539/jfr.v4n6p93

Journal Article, Academic Journal (Published)

Bergh, D. D., Johnson, R. A., DeWitt, R.-L. (2008). Restructuring Through Spin-Off or Sell-Off: Transforming Information Asymmetries Into Financial Gain. *Strategic Management Journal*, 29(2), 133-148. <http://onlinelibrary.wiley.com/doi/10.1002/smj.652/abstract>

Journal Article, Academic Journal (Published)

DeWitt, R.-L., Trevino, L. K., Mollica, K. A. (2003). Stuck in the Middle: A Control-Based Model of Managers' Reactions to Their Subordinates' Layoffs. *Journal of Managerial Issues*, 15(1), 32-49.

Journal Article, Academic Journal (Published)

Mollica, K. A., DeWitt, R.-L. (2000). When others retire early: What about me? *Academy of Management Journal*, 43, 1068-1075. http://www.accessmylibrary.com/coms2/summary_0286-1901192_ITM

Journal Article, Academic Journal (Published)

DeWitt, R.-L. (1998). Firm, industry, and strategy influences on choice of downsizing approach. *Strategic Management Journal*, 19, 59-79.

Journal Article, Academic Journal (Published)

DeWitt, R.-L., Trevino, L. K., Mollica, K. A. (1998). The influence of eligibility on employees' reactions to voluntary workforce reductions. *Journal of Management*, 24(5), 593-613. <http://jom.sagepub.com/cgi/content/abstract/24/5/593>

Journal Article, Academic Journal (Published)

Brockner, J., Wiesnefeld, B., Stephan, J., Hurley, R., Grover, S., Reed, T., DeWitt, R.-L., Martin, C. (1997). The effects on layoff survivors of their fellow survivors' reactions. *Journal of Applied Social Psychology*, 27, 835-863.

Journal Article, Academic Journal (Published)

DeWitt, R.-L. (1993). The structural consequences of downsizing. *Organization Science*, 4, 30-40.

Journal Article, Academic Journal (Published)

Brockner, J., Grover, S., Reed, T. F., DeWitt, R.-L. (1992). Layoffs, job insecurity, and survivors' work effort: Evidence of an inverted-U relationship. *Academy of Management Journal*, 35, 413-425.

Journal Article, Academic Journal (Published)

Brockner, J., DeWitt, R.-L., Grover, S., Reed, T. F. (1990). When it is especially important to explain why: Factors affecting the relationship between managers. *Journal of Experimental Social Psychology*, 26, 389-407.

Journal Article, Academic Journal (Published)

Brockner, J., Grover, S., Reed, T. F., DeWitt, R.-L., O'Malley, M. (1987). Survivors' reactions to layoffs: We get by with a little help for our friends. *Administrative Science Quarterly*, 32(4), 526-541. <http://www.jstor.org/pss/2392882>

Books

Book, Scholarly-New (Published)

Sharma, P., Auletta, N., DeWitt, R.-L., Parada, M., Yusof, M. (2015). *Developing Next Generation Leaders for Transgenerational Family Enterprises*. Massachusetts: Edward Elgar.

Book, Scholarly-New (Published)

Sharma, P., Yusof, M., Parada, M. J., DeWitt, R.-L., Auletta, N. (2014). The Global Booklet: Volume II Sustaining Entrepreneurial Family Businesses: Developing the Core, Expanding the Boundaries. *Edited Booklet for Family Business Scholars and Owners* (pp. 93 pages). digitalknowledge.babson.edu/sumrep/13

Book Chapters

Book, Chapter in Scholarly Book-New (Published)

DeWitt, R.-L., Auletta, N., Parada, M. J., Yusof, M., Sharma, P. (2015). Developing Next Generation Leaders. *Developing Next Generation Leaders for Transgenerational Entrepreneurial Family Enterprises*. Massachusetts: Edward Elgar.

Book, Chapter in Scholarly Book-New (Published)

DeWitt, R.-L., Gonzalez Leon, A. C. (2014). Successful Family Business Ownership Transitions: Leveraging Tacit Knowledge. In Pramodita Sharma, Philipp Sieger, Robert S. Nason, Ana Cristina Gonzalez Leon and Kavil Ramachandran (Ed.), *Exploring Transgenerational Entrepreneurship: The Role of Resources and Capabilities* (pp. 88-109). Cheltenham UK: Edward Elgar.

Book, Chapter in Scholarly Book-New (Published)

DeWitt, R.-L., Cristina, A. (2014). The Role of Experience and Socio-Emotional Wealth in Business Continuity. In Pramodita Sharma, Mohar Yusof, Maria Jose Parada, Rocki-Lee DeWitt, Nunzia Auletta (Ed.), *The Global Booklet: Volume II Sustaining Entrepreneurial Family Businesses: Developing the Core, Expanding the Boundaries* (pp. 27-32). Edward Elgar. digitalknowledge.babson.edu/sumrep/13

Book, Chapter in Scholarly Book-New (Published)

DeWitt, R.-L. (2012). In Cary Cooper, Alankrita Pandey & James Campbell Quick (Ed.), *Good Downsizing* (pp. 326-355). Cambridge: "Downsizing: Is Less Still More?"/Cambridge University Press.

Book, Chapter in Scholarly Book-New (Published)

DeWitt, R.-L., Harrigan, K. R. (2001). In AMACOM, Nirmal Pal and Judith M. Ray (Ed.), *Leveraging Old Economy Fundamentals for the New World* (pp. 49-58). Pushing the Digital Frontier.

Book, Chapter in Scholarly Book-New (Published)

DeWitt, R.-L., Harrigan, K. R., Newman, W. H. (1998). In David L. Ketchen (Ed.), *Downsizing strategically* (vol. 5, pp. 21-36). JAI Press: Advances in applied business strategy.

Book, Chapter in Scholarly Book-New (Published)

Thomas, J. B., DeWitt, R.-L. (1996). In J. Luftman (Ed.), *Strategic alignment research and practice: A review and agenda* (pp. 385-403). Strategic Alignment in Practice/Oxford University Press.

Conference Proceedings

Conference Proceeding (Published)

DeWitt, R.-L. (2003). *Business Ethics in the Academic World*. Corporate Social Responsibility Workshop.

Conference Proceeding (Published)

DeWitt, R.-L. (2000). *Building blocks for leadership accomplishment*. The Pennsylvania State University, Pennsylvania: Women's Leadership Conference, Human Resource Development Center.

Other Intellectual Contributions

(Published)

Auletta, N., DeWitt, R.-L., Parada, M. J., Sharma, P., Yusof, M. (2014). How Are Entrepreneurial Family Businesses Sustained Over Time? *The Global Booklet: Volume II Sustaining Entrepreneurial Family Businesses: Developing the Core, Expanding the Boundaries* (pp. 3-11). digitalknowledge.babson.edu/sumrep/13

Case Study (Published)

DeWitt, R.-L., Ifshin, A. W. (2013). In Deborah R. Ettington (Ed.), *DLC Management: Securing Its Future* (2nd ed., vol. 33, pp. 109-136). Stokesdale, North Carolina: Case Research Journal/NACRA.

Written Case with Instructional Material (Published)

DeWitt, R.-L. (2006). *Is It a Business or Way of Life? (Revised)*. University of Vermont.

Written Case with Instructional Material (Published)

DeWitt, R.-L., Simko, S. (2000). *American Education Corporation (A)*.

Written Case with Instructional Material (Published)

DeWitt, R.-L., Simko, S. (2000). *The K-12 Educational Software Industry and Competitor Note*.

Written Case with Instructional Material (Published)

DeWitt, R.-L. (1999). *Wells Fargo & Company: Brand New Opportunities*.

Research Report (Published)

DeWitt, R.-L., Mollica, K. A., Trevino, L. K. (1995). *Report to GPU Help Employees Team on GPU Employee Readiness For Change*. GPU.

Research Report (Published)

DeWitt, R.-L., Vicere, A. A., Freeman, V. T., Cavinato, J. L. (1993). In General Ross (Ed.), *Issues in Rshaping AMC*. Army Materiel Command.