

Intellectual Contributions

The University of Vermont

Monsen, Erik W.

Refereed Journal Articles

Journal Article, Academic Journal (Published)

Wales, W. J., Covin, J. G., Monsen, E. (2020). Entrepreneurial orientation: The necessity of a multilevel conceptualization. *Strategic Entrepreneurship Journal*.
<https://onlinelibrary.wiley.com/doi/abs/10.1002/sej.1344>

Journal Article, Academic Journal (Published)

Johnson, M., Monsen, E., MacKenzie, N. (2017). Follow the leader or the pack? Regulatory focus and academic entrepreneurial intentions. *Journal of Product Innovation Management*, 34(2), 181-200. [dx.doi.org/10.1111/jpim.12355](https://doi.org/10.1111/jpim.12355)

Journal Article, Academic Journal (Published)

Sieger, P., Monsen, E. (2015). Founder, Academic, or Employee? A Nuanced Study of Career Choice Intentions. *Journal of Small Business Management*, 53(S1), 30-57.
[dx.doi.org/10.1111/jsbm.12181](https://doi.org/10.1111/jsbm.12181)

Journal Article, Academic Journal (Published)

Biniari, M., Simmons, S., Monsen, E., Pizarro Moreno, M. I. (2015). The configuration of corporate venturing logics: An integrated resource dependence and institutional perspective. *Small Business Economics*, 45(2), 351-367. [dx.doi.org/10.1007/s11187-015-9635-3](https://doi.org/10.1007/s11187-015-9635-3)

Journal Article, Academic Journal (Published)

Monsen, E., Mahagaonkar, P., Dienes, C. (2012). Entrepreneurship in India: The Question of Occupational Transition. *Small Business Economics*, 39(2), 359-382.
<http://dx.doi.org/10.1007/s11187-011-9316-9>

Journal Article, Academic Journal (Published)

Urbig, D., Monsen, E. (2012). The structure of optimism: "Controllability affects the extent to which efficacy beliefs shape outcome expectancies". *Journal of Economic Psychology*, 33(4), 854-867. www.sciencedirect.com/science/article/pii/S016748701200044X

Journal Article, Academic Journal (Published)

Wales, W., Monsen, E., McKelvie, A. (2011). The Organizational Pervasiveness of Entrepreneurial Orientation. *Entrepreneurship Theory & Practice*, 35(5), 895-923.
[dx.doi.org/10.1111/j.1540-6520.2011.00451.x](https://doi.org/10.1111/j.1540-6520.2011.00451.x)

Journal Article, Academic Journal (Published)

Frederick, H., Monsen, E. (2011). New Zealand's Perfect Storm of Entrepreneurship and Economic Development. *Small Business Economics*, 37(2), 187-204.
[dx.doi.org/10.1007/s11187-009-9234-2](https://doi.org/10.1007/s11187-009-9234-2)

Journal Article, Academic Journal (Published)

Monsen, E., Patzelt, H., Saxton, T. (2010). Beyond Simple Utility: Incentive Design and Tradeoffs for Corporate Employee-Entrepreneurs. *Entrepreneurship Theory & Practice*, 34(1), 105-130. [dx.doi.org/10.1111/j.1540-6520.2009.00314.x](https://doi.org/10.1111/j.1540-6520.2009.00314.x)

Journal Article, Academic Journal (Published)

Monsen, E., Boss, R. Wayne (2009). The Impact of Strategic Entrepreneurship inside the Organization: Examining Job Stress and Employee Retention. *Entrepreneurship Theory & Practice*, 33(1), 71-104. [dx.doi.org/10.1111/j.1540-6520.2008.00281.x](https://doi.org/10.1111/j.1540-6520.2008.00281.x)

Journal Article, Academic Journal (Published)

Schweizer, L., Monsen, E., Patzelt, H. (2008). Anreize und Motivation für unternehmerisches Handeln in etablierten Firmen [Incentives and Motivation for Entrepreneurial Action in Established Firms]. *Zeitschrift für betriebswirtschaftliche Forschung*, 60(11), 671-692.

Journal Article, Academic Journal (Published)

Koberg, C. S., Boss, R. Wayne, Goodman, E. A., Boss, A. D., Monsen, E. (2005). Empirical Evidence of Organizational Citizenship Behavior from the Health Care Industry. *International Journal of Public Administration*, 28(5/6), 417-436. www.tandfonline.com/doi/abs/10.1081/PAD-200055199

Non-Refereed Journal Articles

Journal Article, Academic Journal (Published)

Nelson, A., Monsen, E. (2014). Teaching technology commercialization: Introduction to the special section. *Journal of Technology Transfer*, 39(5), 774-779. [dx.doi.org/10.1007/s10961-014-9341-3](https://doi.org/10.1007/s10961-014-9341-3)

Journal Article, Academic Journal (Published)

Schjoedt, L., Monsen, E., Pearson, A., Barnett, T., Chrisman, J. J. (2013). New Venture and Family Business Teams: Understanding Team Formation, Composition, Behaviors and Performance. *Entrepreneurship Theory & Practice*, 37(1), 1-15. [dx.doi.org/10.1111/j.1540-6520.2012.00549.x](https://doi.org/10.1111/j.1540-6520.2012.00549.x)

Journal Article, Academic Journal (Published)

Monsen, E., Peters, S. A. (2010). Editorial (Special Issue: Corporate Entrepreneurship). *International Journal of Entrepreneurial Venturing*, 2(2), 107-113.

Books

Book, Scholarly-New (Published)

Monsen, E. (2005). *Employees Do Matter: Autonomy, Teamwork and Corporate Entrepreneurial Culture*. Colorado: Dissertation Abstracts International.

Book Chapters

Book, Chapter in Scholarly Book-New (Published)

Boss, A., Monsen, E., Biniari, M. (2019). Integrating Corporate Entrepreneurship and Organization Development Through Learning and Leadership. In D. Kuratko & S. Hoskinson (Ed.), *The Challenges of Corporate Entrepreneurship in the Disruptive Age* (vol. 28, pp. 63-87). Bloomington, Indiana: Advances in the Study of Entrepreneurship, Innovation and Economic Growth (Emerald Publishing).

Book, Chapter in Scholarly Book-New (Published)

Simmons, S., Levie, J., Monsen, E. (2016). Perceptions of firm competitive advantages from teaming up with universities: an exploratory study. In D. B. Audretsch, E. E. Lehmann, M. Meoli, and S. Vismara (Ed.), *University Evolution, Entrepreneurial Activity and Regional Competitiveness* (pp. 153-174). Heidelberg: Springer. link.springer.com/chapter/10.1007/978-3-319-17713-7_7

Book, Chapter in Scholarly Book-New (Published)

Monsen, E. (2012). Das Regionale Ereignis "Unternehmensgründung" – Auch in Deutschland? [The Regional Event "Entrepreneurship" – Also in Germany?]. In K. Dicke, U. Cantner and M. Ruffert (Ed.), *Die Rolle der Universität in Wirtschaft und Gesellschaft, [The Role of the University in the Economy and Society]* (pp. 161-164). Jena: Friedrich-Schiller-Universität Jena and IKS Garamond.

Book, Chapter in Scholarly Book-New (Published)

Monsen, E., Urbig, D. (2009). Perceptions of Efficacy, Control and Risk: A Theory of Mixed Control. A. Carsrud & M. Brännback (Eds.), *Understanding the Entrepreneurial Mind: Opening the Black Box* (pp. 259-281). New York: Springer.

Book, Chapter in Scholarly Book-New (Published)

Audretsch, D. B., Monsen, E. (2008). Entrepreneurship Capital: A Regional, Organizational, Team and Individual Phenomenon. In R. Barrett and S. Mayson (Ed.), *International Handbook of HRM and Entrepreneurship* (pp. 47-70). Cheltenham: Edward Elgar Publishing Ltd.

Conference Proceedings

Conference Proceeding (Published)

Wales, W., Monsen, E., Marino, L., Martin, J. (2012). Entrepreneurial Orientation in Thought, Word, and Deed: Reframing the Model and Advancing the Conversation. *Best Paper Proceedings of the Academy of Management*. Best Paper Proceedings of the Academy of Management, Entrepreneurship Division.

Conference Proceeding (Published)

Monsen, E., Urbig, D. (2009). *Entrepreneurs and Perceptions Of Compound Risk: Moderating Effects Of Efficacy And Control Beliefs* (vol. 29, pp. 255-270). Massachusetts: Frontiers of Entrepreneurship Research.

Conference Proceeding (Published)

Monsen, E., Saxton, T., Patzelt, H. (2007). *Motivation and Participation in Corporate Entrepreneurship: The Moderating Effects of Risk, Effort, and Reward* (vol. 27, pp. 683-697). Massachusetts: Frontiers of Entrepreneurship Research.

Other Intellectual Contributions

Newsletter (Published)

Monsen, E. (2015). In Erica Houskeeper (Ed.), *Makerspaces: Youth Hostels for Creative Grown-Ups*. Burlington, Vermont: UVM Outreach / UVM Continuing and Distance Education. learn.uvm.edu/blog-business/makerspaces-for-creative-adults