### 2019 Degree Audit

**Bachelor of Science, Business Administration**

120 Credits

<table>
<thead>
<tr>
<th>Business Core</th>
<th>Req. - GPA 2.25 or higher; no grade lower than C-</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSAD 010: SU: The Business Enterprise I</td>
<td></td>
</tr>
<tr>
<td>BSAD 015: Business Communications</td>
<td></td>
</tr>
<tr>
<td>BSAD 020: The Business Enterprise II</td>
<td></td>
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<tr>
<td>BSAD 025: Sustainable Business Strategies</td>
<td></td>
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<tr>
<td>BSAD 030: Decision Analysis</td>
<td></td>
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<tr>
<td>BSAD 040: Information Technology</td>
<td></td>
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<tr>
<td>BSAD 060: Financial Accounting</td>
<td></td>
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<tr>
<td>BSAD 061: Managerial Accounting</td>
<td></td>
</tr>
<tr>
<td>EC 011: Macroeconomics</td>
<td></td>
</tr>
<tr>
<td>EC 012: Microeconomics</td>
<td></td>
</tr>
<tr>
<td>MATH 019: QR: Fund. of Calculus I (or MATH 021)</td>
<td></td>
</tr>
<tr>
<td>STAT 141: QR: Basic Statistical Methods</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Business Field</th>
<th>Req. - GPA 2.0 or higher</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSAD 120: Leadership &amp; Org. Behavior</td>
<td></td>
</tr>
<tr>
<td>BSAD 150: Marketing Management</td>
<td></td>
</tr>
<tr>
<td>BSAD 173: Operations Management</td>
<td></td>
</tr>
<tr>
<td>BSAD 180: Managerial Finance</td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Business Concentration (1)</th>
<th>Req. - GPA 2.0 or higher</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Business Theme (2)</th>
<th>Req. - GPA 2.0 or higher</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSAD 290: Strategic Theme Capstone</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Professional Development Series (3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSAD 002: Prof. Development Series I (1 cr.)</td>
</tr>
<tr>
<td>BSAD 102: Prof. Development Series II (1 cr.)</td>
</tr>
<tr>
<td>BSAD 202: Prof. Development Series III (1 cr.)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Minor (4)</th>
<th>Req. - GPA 2.0 or higher</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>General Education</th>
<th>Choose one course from each section</th>
</tr>
</thead>
<tbody>
<tr>
<td>English Writing (ENG 001, ENGS 002, HCOL 085)</td>
<td></td>
</tr>
<tr>
<td>Social Science (ANTH, COMU 001, EC, ENV, GEGO, GSW, POL, PSY, SOC)</td>
<td></td>
</tr>
<tr>
<td>Natural Science (lab optional) (ANPS, ASTR, BIOC, BCOR, BIOL, CHEM, ENSC, GEOL, MMG, PBIO, PHYS, PSS)</td>
<td></td>
</tr>
<tr>
<td>Humanities (ARTH, ARTS, ASL, CLAS, CRST, DNCE, ENGS LIT, FOREIGN LANGUAGE, FTS, GRG, HS, HST, MUS, PHIL, REL, THE, WLIT)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>University Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>FW: Foundational Writing and Information Literacy (ENG 001, 002, HCOL 085)</td>
</tr>
<tr>
<td>SU: Sustainability (BSAD 010)</td>
</tr>
<tr>
<td>D1: Race &amp; Racism in the U.S.</td>
</tr>
<tr>
<td>D2: Human &amp; Societal Diversity (BSAD 127, 258)</td>
</tr>
<tr>
<td>QR: Quantitative Reasoning (MATH 019, 021; STAT 141)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Electives</th>
</tr>
</thead>
</table>

(1) Concentrations: Accounting, Business Analytics, Finance, Marketing; 1 course can double-dip with theme; 15 credits of 100 and above level courses; Finance requires 16 credits of 100 and above level courses

(2) Themes: Entrepreneurship, Global Business, Sustainable Business; 3-credit capstone plus 9 credits of 100 and above level courses

(3) Professional Development Series is taken one semester in your first, second, and third years, each for one credit


- All courses must be at least 3 credits unless noted
- Sixty percent of Concentration courses and fifty percent Field, Theme, and Minor courses must be completed at UVM
- This guide does not override the catalogue (uvm.edu/catalogue)

5.8.2019
# Tentative Curriculum Outline by Year & Semester

<table>
<thead>
<tr>
<th>First Year</th>
<th>Second Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fall</strong></td>
<td><strong>Spring</strong></td>
</tr>
<tr>
<td>BSAD 002</td>
<td>BSAD 020</td>
</tr>
<tr>
<td>BSAD 010</td>
<td>BSAD 040</td>
</tr>
<tr>
<td>BSAD 015</td>
<td>EC 012</td>
</tr>
<tr>
<td>EC 011</td>
<td>General Education, University Requirement, or Minor</td>
</tr>
<tr>
<td>MATH 019 (or MATH 021)</td>
<td></td>
</tr>
<tr>
<td>General Education, University Requirement, or Minor</td>
<td></td>
</tr>
</tbody>
</table>

## Third Year

Field courses can be taken either semester. Typically, three field courses are taken in the fall and one field course is taken in the spring. The field courses that are prerequisites to your concentration/theme should be taken first.

<table>
<thead>
<tr>
<th><strong>Fall</strong></th>
<th><strong>Spring</strong></th>
<th><strong>Field Courses</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Field Course</td>
<td>Field Course</td>
<td>BSAD 120</td>
</tr>
<tr>
<td>Field Course</td>
<td>General Education,</td>
<td>BSAD 150</td>
</tr>
<tr>
<td>Field Course</td>
<td>University Requirement, or Minor</td>
<td>BSAD 173</td>
</tr>
<tr>
<td>General Education or University Requirements or Minor</td>
<td>Concentration Courses*</td>
<td>BSAD 180</td>
</tr>
<tr>
<td>Concentration Courses*</td>
<td>Theme Courses*</td>
<td></td>
</tr>
<tr>
<td>BSAD 202 (Fall or Spring)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* You may take Concentration and/or Theme courses as long as all the prerequisites are complete.

## Fourth Year

<table>
<thead>
<tr>
<th><strong>Fall</strong></th>
<th><strong>Spring</strong></th>
<th><strong>Concentrations</strong></th>
<th><strong>Themes</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Concentration Courses*</td>
<td>Theme Capstone Course*</td>
<td>Accounting</td>
<td>Entrepreneurship</td>
</tr>
<tr>
<td>Theme Courses*</td>
<td>Concentration Courses*</td>
<td>Business Analytics</td>
<td>Global Business</td>
</tr>
<tr>
<td>General Education or University Requirements or Minor</td>
<td>General Education or University Requirements or Minor</td>
<td>Finance</td>
<td>Sustainable Business</td>
</tr>
<tr>
<td>Electives</td>
<td>Electives</td>
<td>Marketing</td>
<td>Marketing</td>
</tr>
</tbody>
</table>

* You may take Concentration and/or Theme courses as long as all the prerequisites are complete.

## Notes

- Math sequence may change pending placement in MATH 009 or MATH 021.
- AP Credits may cause a shift in Basic Business Core, General Education courses, and/or elective credits sequencing.
- Accounting Concentration should take BSAD 161 and BSAD 162 in the third year.
- Finance Concentration should take BSAD 180 concurrent to BSAD 061 in their second year.
- All Business Field courses must be completed prior to enrolling in BSAD 290, Theme Capstone.
- Elective credits will likely need to be taken to reach 120 credits (see catalogue for restrictions).
- Students must complete a minimum of 30 credits outside of the Grossman School of Business.

Questions: Center for Student Success | Kalkin 100 | CSS@bsad.uvm.edu | 802.656.4015

5.8.2019
Engagement Opportunities

Career Events
Throughout each semester, students have the opportunity to explore careers and network with alumni through a variety of panels, career fairs, networking breakfasts and much more. To stay up to date on the latest happenings, please read the Grossman Careers weekly newsletter. Students should customize their preferences at gsbcareers.uvm.edu to receive the most relevant information.

Case Competitions
Case competitions develop problem solving abilities, analytical abilities, time management capabilities, presentation abilities and confidence in presenting to a range of business audiences. These competitions prepare students for success in careers, job interviews, and better decision making. Examples of recent case competitions include: John Molson, Montreal; Concordia University; Rotterdam University; University of Washington, Tacoma; University of Arizona, Tucson; and Grossman’s Family Enterprise Case Competition.

Clubs & Organizations
Clubs and Organizations are not just fun and social – they are excellent networking and leadership opportunities. GSB offers several student organizations to help students learn, connect, and network outside of the classroom. A few examples include the Accounting Club, Family Business Club, and the Grossman Student Advisory Committee. Visit, gsbcareers.uvm.edu/student-organization-overview to learn more.

Global Experiences: Study Abroad
Business leaders tell us an international experience is critical for leadership roles in today’s dynamic global business environment. Studying abroad exposes you to different cultures, traditions and work environments and you will gain a new perspective on the ethics, norms and communication style for your chosen area of the world. UVM exchange programs with a business focus include, but are not limited to: University of Western Australia, Perth, Australia; ICN Business School, Nancy, France; Universidad Panamericana, Guadalajara, Mexico; Windesheim University, Zwolle, Netherlands; Wirtschaftsuniversität Wien, Vienna, Austria. To get started, visit: uvm.edu/business/study_abroad

Internships
Internships are a great way to explore careers, gain experience and build skills required for your future careers. Students are encouraged to participate in internships during their time at UVM. If you are interested in pursuing an internship, set up a meeting with an advisor in the Center for Student Success to learn how to get started. Visit go.uvm.edu/gsb4yp for a list of recent internships.
Research
In the Grossman School of Business, our experienced faculty members contribute to their disciplines and to the lives of our students. Undergraduate research helps place our students in extremely valuable opportunities. Students work closely with scholars who are experts in their interest area, gaining hands-on experience, receiving direct mentorship and building collegial relationships. To learn more about pursuing a research opportunity, visit uvm.edu/four in addition to connecting with a GSB faculty member or advisor.

Teaching Assistants/Tutors
Many business courses offer the opportunity for students to serve as teaching assistants or subject-area tutors. Students who are interested in being a teaching assistant should contact the faculty members for the respective courses. Students who are interested in tutoring opportunities should visit uvm.edu/academicsuccess/become_tutor for more information.

Academic Honors & Awards

Beta Gamma Sigma
Founded in 1913, Beta Gamma Sigma has grown to become the world's first international honor society. Currently, BGS has more than 500 collegiate chapters on six continents, and Society members reside in more than 160 countries around the globe. By accepting the invitation to join Beta Gamma Sigma, you will become part of the world's largest network of business school alumni. Each spring the top 10% of juniors and seniors are invited to become a part of an organization that is considered the “best of the best” in business.

Dean's List
Dean's list status is awarded to full-time undergraduate students with a cumulative grade-point average of not less than 3.00 who stood in the top 20 percent of each class of their college/school during the preceding semester. Dean's lists are published at the beginning of each semester. Full-time enrollment shall be a minimum of twelve credits in courses in which grades of A, B, C, D, or F can be given.

Grossman Scholars
The designation of Grossman Scholar is awarded to our highest achieving first-year students. Recipients are selected during the admissions process and a separate application is not required. Grossman Scholars gather for a special Dean's Welcome event at the start of each school year and are offered targeted leadership opportunities and programming throughout their time in Grossman.

Honors College Scholars
The Honors College is home for UVM undergraduates who seek to dive deeper into their intellectual areas of passion. Any current first-year UVM student who anticipates having a GPA of 3.40 or higher at the end of two semesters of undergraduate study is encouraged to consider applying for sophomore admission to the Honors College. Students must have a GPA of at least 3.40 at the end of the spring semester of their first year in order to be eligible for sophomore admission, and that spring semester must be the student’s second full semester of full-time undergraduate study. Students in Grossman will complete a six-credit thesis in their senior year. For more information, please visit uvm.edu/honorscollege or schedule time to meet with an advisor.

Latin Honors
Within the graduating class of each college/school, students in the top one percent will receive summa cum laude; the following three percent will receive magna cum laude; the next six percent will receive cum laude. The total number of honors awarded will not exceed ten percent of the graduating class of each college/school. Students will receive an Honors Medallion and their diploma will also include this distinction. To be considered, a student must have taken at least sixty credits at UVM in which a letter grade of A, B, C, D, or F has been awarded.
Academic Calendar

Fall 2019

First Day of Classes-------------------------------Monday, August 26
Last Day to Add without Instructor Permission------------------Friday, August 30
Labor Day Holiday---------------------------------Monday, September 2
Add/Drop, Pass/No Pass, Audit Deadline-----------------Monday, September 9
GSB Welcome Back Party-----------------------------Tuesday, September 10
Fall Recess----------------------------------------Monday, October 14
Last Day to Withdraw-------------------------------Monday, October 28
Thanksgiving Recess--------------------------------November 25-29
Last Day of Classes--------------------------------Friday, December 6
Exam Period----------------------------------------December 9-13

Winter 2019/2020

First Day of Classes-------------------------------Thursday, December 26
Last Day of Classes--------------------------------Friday, January 10

Spring 2020

First Day of Classes-------------------------------Monday, January 13
Last Day to Add without Instructor Permission------------------Friday, January 17
Martin Luther King Holiday------------------------Monday, January 20
Add/Drop, Pass/No Pass, Audit Deadline-----------------Monday, January 27
Presidents’ Day Holiday----------------------------Monday, February 17
Town Meeting Day Recess-----------------------------Tuesday, March 3
Spring Recess----------------------------------------March 9-13
Last Day to Withdraw-------------------------------Friday, March 27
Honors Day------------------------------------------Friday, April 17
Last Day of Classes--------------------------------Friday, May 1
Exam Period----------------------------------------May 4-8
Undergraduate Commencement-----------------------Sunday, May 17

University of Vermont Grossman School of Business
Center for Student Success, 100 Kalkin Hall
802-656-4015/CSS@bsad.uvm.edu
Technology Requirements and Support

Business school graduates are expected to be proficient in the use of information technology. To support this goal, all students enrolled in the Grossman School of Business at the University of Vermont are required to own a portable computer. At a minimum, your computer must be able to run these programs:

* Microsoft Office Professional Plus 2019 with Access, Visio & Project 2019
* Microsoft Windows 10 Enterprise

Apple portable computers are supported but they must have:

* A minimum of 80GB free space

Minimum Required Hardware Specs (PC or Mac):

* Intel Core i3 processor
* 8GB of RAM
* 128GB Solid State Drive (SSD)

Recommended Hardware Specs:

* Intel Core i5 Processor
* 16GB of RAM
* 256GB Solid State Hard Drive (SSD)

The Grossman School of Business provides high quality technology support for its students. We have a team of staff who can assist you with any questions you have regarding your software/hardware or use of the computer labs in Ifshin Hall. Contact the UVM Tech Team at (802) 656-2939 for any warranty repair service of Apple devices or Windows PCs. While GSB is NOT AUTHORIZED for any warranty repair we can assist you if your computer is no longer under warranty. Even if we cannot do the repair we can give you advice on its cost, viability, etc.

The Grossman School of Business participates in the student portion of Microsoft’s Campus Agreement which allows us to install the most current Microsoft software (Windows 10, Office 2019, etc.) This agreement allows us to roll out upgrades on personally owned student computers. Part of this program is that we charge a non-refundable per semester fee to provide students with technical support and current versions of business software. If you need computing or software help, please visit 234 Kalkin Hall, call (802) 656-0800 or email help@bsad.uvm.edu.

The cost of a Business School required computer can be included in any Financial Aid award for which you are eligible. For more information, contact Student Financial Services by phone: (802) 656-5700 or email: sfs@uvm.edu.
Academic Support

Center for Student Success- Academic/Career Advisors
First-year students are assigned a professional academic advisor in the Center for Student Success Office, 100 Kalkin Hall. Students may book appointments directly with their advisor; however there are also mandatory advising sessions to discuss concentration, theme and minor choices. During drop-in advising hours, students are welcome to meet with any available advisor.

Faculty Advisors
Students receive a faculty advisor for their junior and senior year. Student/faculty assignments are intentional and reflect a student’s chosen area of study. Faculty are located in Kalkin/Ifshin Hall and are available to meet with any student. Students are encouraged to email faculty to book an appointment or visit during posted office hours.

Teaching Assistants
Grossman Teaching Assistants are hand-selected undergraduate students who support First-Year students throughout the First Year GSB curriculum. TAs are all familiar with the First-Year curriculum and the GSB student experience. TAs offer support with course and assignment information, highlight campus resources, and share student experiences. TAs work under the direction of the GSB First-Year faculty and offer support individually with students or as part of small groups.

Subject Area Tutoring
The Tutoring Center offers one-on-one peer tutoring in many business and general education courses. Tutoring appointments are held around campus or during scheduled hours in the Living and Learning Building. Group tutoring for certain business subjects is available on a weekly basis in Ifshin Hall.

Study Skills
The Tutoring Center offers workshops to help develop tools and habits essential to a successful college career. Workshops focus on time management, test-taking strategies, effective reading and organization. Individual and group tutoring helps students understand their learning style and create a plan to succeed in the classroom.

Writing Center
Students use the Writing Center for help with a variety of projects: class assignments, application essays, resumes, creative pieces and unassigned writing projects. Many students find the Writing Center makes the writing process less stressful and solitary, and helps them improve the overall quality of their work.

Learning at UVM
First-Year students who go on academic trial after their first semester at UVM are required to take part in Learning at UVM. Learning at UVM sessions focus on improving study skills, test-taking strategies, note taking, and other academic skills needed to be successful in the college classroom.

**One hour of individual tutoring per class, per week is offered at no charge.**
**Group tutoring and Writing Center services are unlimited and always free!**
Family Educational Rights and Privacy Act (FERPA)

The Family Educational Rights and Privacy Act (FERPA) (20 U.S.C. § 1232g; 34 CFR Part 99) is a Federal law that protects the privacy of student education records. The law applies to all schools that receive funds under an applicable program of the U.S. Department of Education.

FERPA gives parents certain rights with respect to their children's education records. These rights transfer to the student when he or she reaches the age of 18 or attends a school beyond the high school level. Students to whom the rights have transferred are "eligible students."

- Parents or eligible students have the right to inspect and review the student's education records maintained by the school. Schools are not required to provide copies of records unless, for reasons such as great distance, it is impossible for parents or eligible students to review the records. Schools may charge a fee for copies.

- Parents or eligible students have the right to request that a school correct records which they believe to be inaccurate or misleading. If the school decides not to amend the record, the parent or eligible student then has the right to a formal hearing. After the hearing, if the school still decides not to amend the record, the parent or eligible student has the right to place a statement with the record setting forth his or her view about the contested information.

- Generally, schools must have written permission from the parent or eligible student in order to release any information from a student's education record. However, FERPA allows schools to disclose those records, without consent, to the following parties or under the following conditions (34 CFR § 99.31):
  - School officials with legitimate educational interest;
  - Other schools to which a student is transferring;
  - Specified officials for audit or evaluation purposes;
  - Appropriate parties in connection with financial aid to a student;
  - Organizations conducting certain studies for or on behalf of the school;
  - Accrediting organizations;
  - To comply with a judicial order or lawfully issued subpoena;
  - Appropriate officials in cases of health and safety emergencies; and
  - State and local authorities, within a juvenile justice system, pursuant to specific State law.

Schools may disclose, without consent, "directory" information such as a student's name, address, telephone number, date and place of birth, honors and awards, and dates of attendance. However, schools must tell parents and eligible students about directory information and allow parents and eligible students a reasonable amount of time to request that the school not disclose directory information about them. Schools must notify parents and eligible students annually of their rights under FERPA. The actual means of notification (special letter, inclusion in a PTA bulletin, student handbook, or newspaper article) is left to the discretion of each school.

PREPARE TO LAUNCH.

OUR 4-YEAR PLAN FOR CAREER SUCCESS BUILDS EXPERIENCE INTO YOUR EDUCATION AND GIVES YOU CONNECTIONS THAT LEAD TO CAREERS AND TOP GRADUATE SCHOOLS.

1 | FIRST YEAR | EXPLORE

CONNECT ON CAMPUS
- Reach out to a GSB peer mentor
- Meet with your advisor
- Check social media for GSB events
- Connect with identity-based communities & career resources

DISCOVER INTERESTS
- Join a student organization in GSB or beyond
- Stop by the Hub to start exploring opportunities
- Log in to Handshake to find internships & jobs
- Enroll in the Professional Development Series (BSAD 002)

EXPLORE MAJOR & CAREER OPTIONS
- Learn more about GSB themes and concentrations
- Explore recommended minors for themes and concentrations
- Visit GSB faculty during office hours to explore majors & careers
- Draft a resume using the GSB resume template

2 | SECOND YEAR | EXPERIENCE

CONNECT TO YOUR STUDIES
- Choose your theme, concentration, and minor
- Run your degree audit
- Meet with GSB’s study abroad advisor to explore options
- Enroll in the Professional Development Series (BSAD 102)

ENGAGE IN EXPERIENTIAL LEARNING
- Attend the GSB Resource Fair and Ice Cream & Internships
- Learn by doing: service-learning, intern, research or volunteer
- Seek out leadership opportunities
- International students: Understand CPT & OPT rules

BUILD CAREER AWARENESS
- Connect with professionals via LinkedIn, GSB Career Panels, networking events, & the Job Shadowing Program
- Attend fall/spring UVM Career Fairs
- Check out UVM Connect, Big Interview, GoinGlobal and other tools

3 | THIRD YEAR | FOCUS

EXCEL ACADEMICALLY
- Confirm degree requirements
- Participate in business pitch or case competitions
- Research graduate schools
- Know GPA requirements for desired career paths

BUILD YOUR CAREER IDENTITY
- Attend career networking events
- Conduct informational interviews with alumni and job shadow
- Complete a second internship
- Build multi-cultural competency & skills.

PREPARE FOR YOUR SEARCH
- Start your summer internship search
- Update your resume and draft a cover letter
- List potential employers and practice interviewing
- Enroll in the Professional Development Series (BSAD 202)

4 | FOURTH YEAR | ACHIEVE

FINISH STRONG
- Take courses that close skill gaps on your resume
- Request recommendations/ references
- Accounting students: apply for MAcc program

EXPAND CAREER CONNECTIONS
- Reach out to your network to let them know you’re starting the job search process
- Continue to participate in internships and volunteer opportunities
- Join a professional association

IMPLEMENT YOUR SEARCH
- Hone your elevator pitch, resume, and cover letter
- Start to apply and interview for positions
- Accounting Seniors: attend the Accounting and Finance Career Fair for pre-MAcc internships

GO.UVM.EDUCAREERSUCCESS

THE UNIVERSITY OF VERMONT GROSSMAN SCHOOL OF BUSINESS

RECENT INTERNSHIPS
for Grossman School of Business students

- Aldi
- Burton Snowboards (China)
- CB Sacks
- Center for International Policy
- CVOEO in Tax Prep Program (Vita)
- Dealer.com
- E.A.S.Y. (Engineering to Assist and Support You)
- ESPN Radio
- Enterprise Holdings
- Fidelity Investments
- Fletcher CSI
- Fuse Marketing
- General Electric
- HMC Advertising
- Keurig Green Mountain
- KPMG
- KSV
- Logic Supply
- Morgan Stanley
- Mujeres 2000 (Buenos Aires, Argentina)
- National Life
- NYC Arts Intern Program
- International Center of Photography
- Pfizer
- Planned Parenthood
- State of Vermont
- State Street
- USA Hockey
- Walt Disney World

$307,000 available funds to support students in low-paid or unpaid summer internships.
WHERE OUR STUDENTS LAND

[ AND YOU CAN, TOO ]

93% of 2017 UVM graduates were employed or continuing their education within 6 months of graduating from UVM.

75% of UVM graduates were employed within 6 months of graduation.

18% of UVM graduates were continuing their education within 6 months of graduation.

UVM IS A POWERFUL INVESTMENT IN YOUR FUTURE.

Source: Class of 2017 Outcomes Survey, go.uvm.edu/careeroutcomes

GO.UVM.EDU/AFTEBUVM

RECENT EMPLOYERS
Arthur J. Gallagher & Co
Athenahealth
Bank of America
Baystate
Boeing
Bottomline Technologies
Brandthropology, Inc
C4 Analytics
Clintas
Dealer.com
Edelstein & Co.
EMC
Empire Valuation Consultants
Ernst & Young
Fidelity Investments
Fuse Marketing
General Electric
Global Brands Group
Golden Land Group China
Google
Influenster.com
Insight Global
Lockard and Weschler
Logic Supply
LogicSource
McSoley & McCoy
Merchants Bank
MFS Investments
Motus
Mu Sigma
New Breed Marketing
People’s United Bank
Progressive Insurance
PwC
Select Design
Seventh Generation
Social Edge Advisors
State Street Corporation
TD Bank
TD Garden & Boston Bruins
TXJ Companies
UBS Wealth Management
Under Armour
Wayfair
Companies

Aon - Accountant
BNY Mellon - Senior Fund Representative
Strategic Risk Solutions - Staff Accountant
Dell Boomi - Business Development Representative
Arcadis - Invoice Specialist

Internships

KPMG – Audit Intern
National Life Group – Financial Planning & Analysis Intern
DNB Bank – Summer Intern
RSM US LLP – Audit Intern
Green Mountain Concert Services – Finance/Accounting Intern
Ernst & Young – Audit Intern
Phish – Accounting Intern
PwC – Asset Wealth Management Intern

Continuing Education

University of Vermont - Masters of Accountancy
Northeastern University - Masters of Accountancy
University of Connecticut - Masters of Accountancy

https://gsbcareers.uvm.edu/channels/accounting/
Entrepreneurship

https://gsbcareers.uvm.edu/channels/entrepreneurship/

Companies

Widget Brain – Artificial Intelligence Consultant
InsightSquared – Business Development Representative
John Handcock – Internal Sales Consultant
Wells Fargo – Collateral Analyst
Periscope Data – account Development Representative
Press Ganey – Marketing Associate

Internships

Press Ganey Associates – Marketing Internship
Agency of Commerce and Community Development – Analytics Intern
UBS – Wealth Management Intern
The Emily Post Institute – Marketing and Web Development Intern
Wheeli – Marketing Intern/Campus Representative
Native Energe – Marketing Intern
Companies

**Wayfair** – B2B Account Manager
**Taboola** – Associate Media Account Manager
**Mach7 Technologies** – Operations Analyst
**University of Vermont Medical Center** – Marketing and Communications Coordinator
**Atomic Coffee Rosters** – Operations Manager

Internships

**Insights LLC** – Marketing Intern
**Bill Heslam for Governor** – Marketing Intern
**Contigo** – Intern
**Governor of Vermont** – Executive Intern
**Fuse Marketing** – Intern
**Berkey Noyes LLC** – Marketing Analyst Intern
**Aldi** – District Manager Intern
**Matrix Marketing Group** – Marketing & Business Development Intern

Continuing Education

**Northeastern University** - MBA
**Arkansas State University** – Masters Sports and Fitness
**Florida State University** – Masters Sports Management

[https://gsbcareers.uvm.edu/channels/marketing/](https://gsbcareers.uvm.edu/channels/marketing/)
Companies

**Eaton Vance** – Portfolio Specialist
**Greystone & Co., Inc** – Investment Analyst
**Pfizer** – Consulting & Execution Analyst
**National Life Group** – Business Informatics Analyst
**Nordstrom** – Finance Analyst

Internships

**Scotiabank** - Acquisition Analyst
**United States European Command** – Intern
**JP Morgan Chase** – Summer Analyst
**Agricultural Bank of China** – Business Analyst Intern
**Pfizer** – Global Commercial Operations Intern
**Fidelity Investment** – Intern Corporate Finance
**Goldman Sachs** – Summer Analyst
**Morgan Stanley** – Financial Intern
**GE** – Financial Management Program Intern

Continuing Education

**New York University** – MBA
**Columbia** – Masters of Arts in Economics

https://gsbcareers.uvm.edu/channels/finance/
**Companies**

Pepsico – Account Manager  
Blue Buffalo Company – Analyst  
WGBH – Data Marketing Specialist  
Capstone Headwaters – Investment Banking Analyst  
TD Bank – Credit Analyst  
Widget Brain – Artificial Intelligence Consultant  
InsightSquared – Business Development Representative

**Internships**

IBM – Intern  
BDO – Summer Audit Intern  
National Life Group – Business Process Improvement Intern  
N2N Global – Marketing Intern  
PepsiCo. – Sales and Customer Relations Intern  
New Breed Marketing – Web Strategist Intern

https://gsbcareers.uvm.edu/channels/business-analytics/
SUSTAINABLE BUSINESS

https://gsbcareers.uvm.edu/channels/sustainability/

Companies

- **Cohen & Steers** – Data Analyst
- **Clear Brook Advisors** – Analyst
- **AmeriHealth** – Coordinator of Market Development
- **Wayfair** – Business Associate
- **Logic Supply** – Sales Account Coordinator

Internships

- **Manomet** – Intern
- **AmeriHealth** – Market Development Intern
- **PepsiCo** – Sales and Customer Relations Intern
- **Wheeli** – Dev Team & Social Media Marketing
- **Eversource Energy** – Community Relations Intern
- **FHF Savings Group** – Microfinance Intern
GLOBAL BUSINESS
https://gsbcareers.uvm.edu/channels/global-business/

Companies

JPMorgan Chase & Co. – Financial Analyst
Everest Reinsurance – Underwriter Assistant
Advantage Media Solutions – Media Coordinator
CBRE Global Investors – Inside Sales
PTC – High Velocity Sales Business Development

Internships

Caitong Securities Co – Business Assistant
Pfizer – Global Commercial Operations Intern
RetroMotion creative – Digital Marketing Intern
Greystone & Co. – Summer Associate
Latitude Wealth Management – Summer Finance Intern
BOARD International – Business Development & Marketing Intern
San Francisco Museum of Modern Art – External Relations Intern