



NORTHEAST MAPLE BUSINESS BENCHMARK

*Information for producers in Maine, New Hampshire,
New York and Vermont*

go.uvm.edu/maplebench



Photo Credit: Mark Isselhardt

— Know your costs, plan for profits —

Syrup and sap producers with \$100,000 or more in annual sales are eligible for full cost analysis benchmarking. Participants will complete a management questionnaire and meet with program advisors to compile an annual cost-of-production analysis for the business. All participants receive a private financial summary report for their business.

Identifying and sensitive information of participants is kept private and confidential.

This project is a collaboration between University of Vermont Extension, University of New Hampshire Extension, Cornell Cooperative Extension and University of Maine Extension.

Sign up for more information

Name:	Number of Taps: _____
E-Mail:	Acres of Sugarbush: _____
Phone:	Years in Business: _____
Mailing Address:	
Select one or both program options: <input type="checkbox"/> Benchmark/Cost Analysis <input type="checkbox"/> Business Planning	
Please describe your goals for joining the program:	

**Return Form to: Mark
Cannella**
Mark.Cannella@uvm.edu
Phone: 802-476-2003

Postal Mail:
UVM Extension
Attn: Maple Benchmark Project
327 US Route 302, Berlin, VT 05641

For more information about this program visit go.uvm.edu/maplebench.

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