

Winter Maintenance Best Practices:

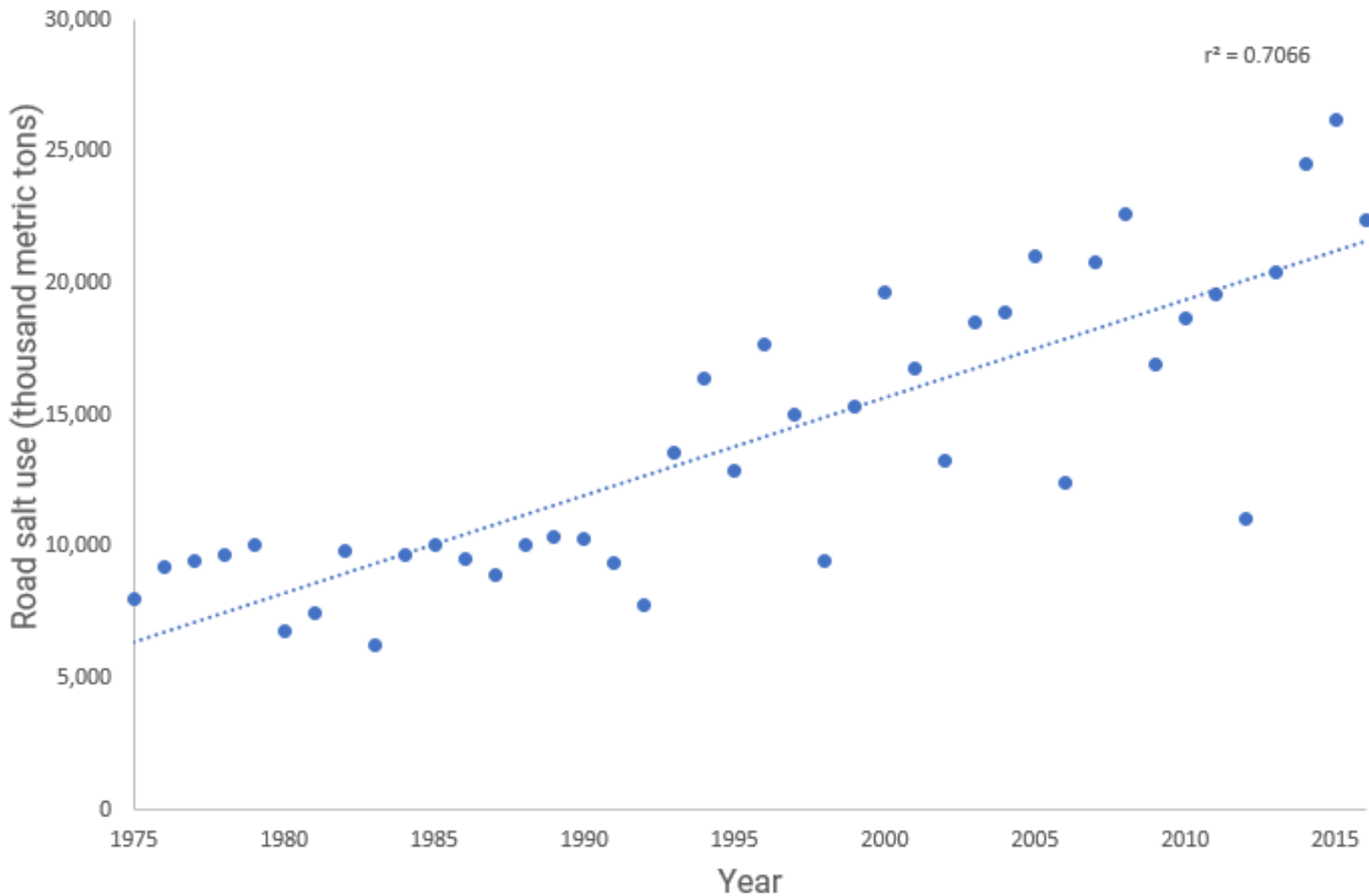
How and Why Companies Use Low-Salt Practices

Holden Sparacino and Dr. Kristine Stepenuck

Lake Champlain Deicing Conference | October 10, 2018



Road Salt (Sodium Chloride) Use is Increasing



Data Source: USGS:

<https://minerals.usgs.gov/minerals/pubs/commodity/salt/index.html>

Environmental Impacts

- Increased salinity
- Aquatic communities
- Drinking water risks
- Stratification
- No viable removal

*Trombulak, S. C., & Frissell, C. A. 2000;
Shi, Xie, & Gong, 2012;
United States Dugan et al., 2017;
Environmental Protection Agency
2017*



Best Practices are Being Adopted by Municipalities

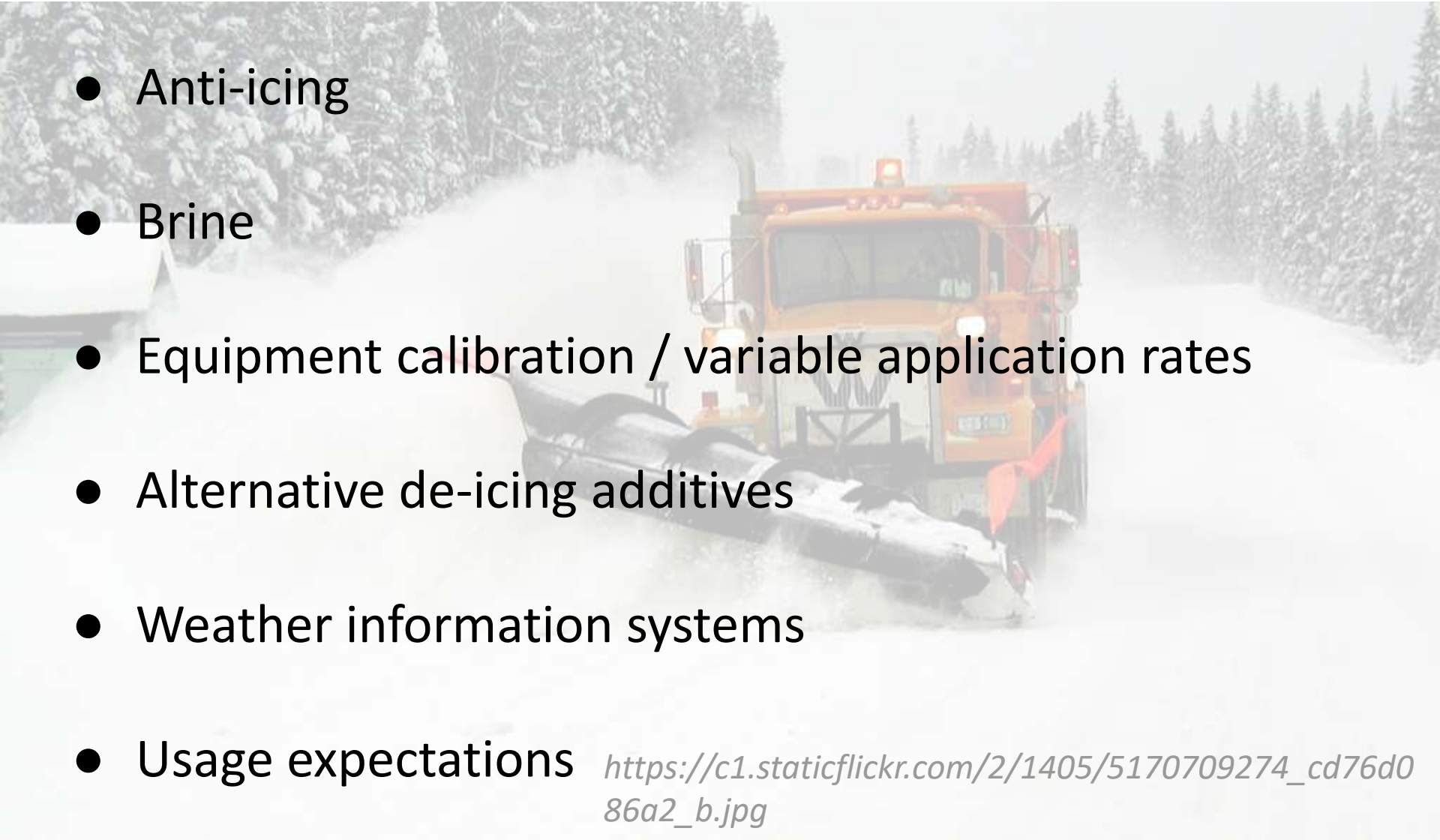


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Best Practices are Being Adopted by Municipalities

- Anti-icing
- Brine
- Equipment calibration / variable application rates
- Alternative de-icing additives
- Weather information systems
- Usage expectations

https://c1.staticflickr.com/2/1405/5170709274_cd76d086a2_b.jpg



Best Practices are Being Adopted by Municipalities

Environment Canada

- Up to 73% sodium chloride reductions from best management practice implementations

What About Private Contractors?



What About Private Contractors?

- Service areas
- Application materials and equipment used
- Practices used
- Barriers and motivations to reduced-salt practices

Impacts from Private Contractors May be Substantial



New Hampshire Total Mass Daily Load study

- Estimated 52.7% of all chloride inputs from private roads and parking lots

The Study Has Three Objectives:

1. Characterize contractor practices
2. Identify barriers and motivations
3. Inform outreach to break down barriers to promote behavior changes



Census Design and Questions

- How much/what type of areas to contractors cover?
- What practices, application materials, and equipment do contractors currently use?
- What are the barriers and motivations for contractors to use best management practices?
- How can social marketing techniques be used?

Contractors in the Lake Champlain Basin

- 232 businesses across VT and NY
- Identified through publicly available information
- Advertising or listed as provided snow removal services in the Lake Champlain Basin
- 70 participants (30.2% response rate)

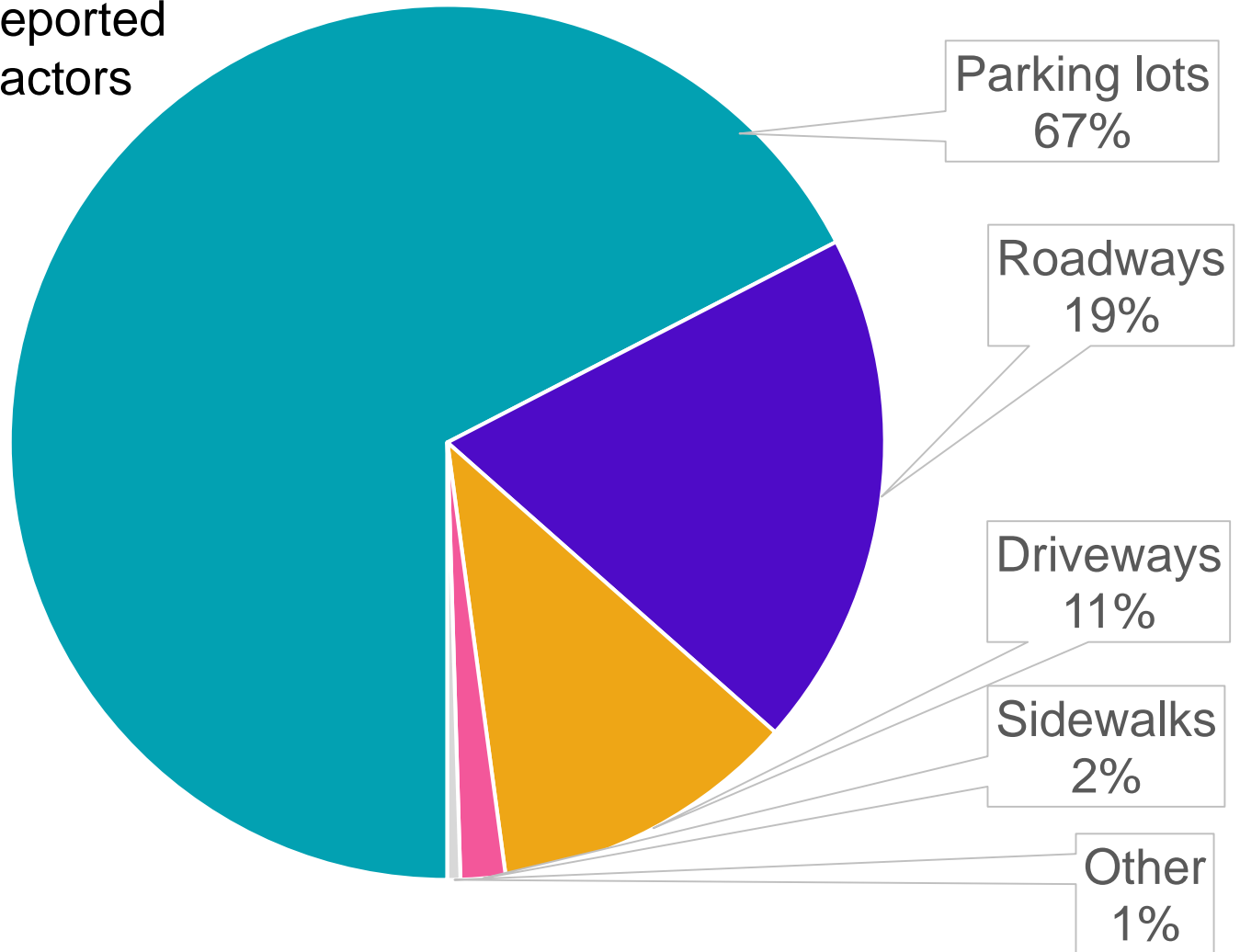


Average of 24 lane miles per contractor

1,042 lane miles reported
from 19% of contractors

VTrans:
14,171 lane miles

$n = 43$



Types of Application Materials Used Vary

■ Yes ■ No ■ Not applicable ■ Unsure

Salt and sand mix



Sand



Pure sodium chloride



Packaged blend(s)



$n = 58$

0%

20%

40%

60%

80%

100%

Contractors Are Using Several Management Practices

■ Yes ■ No ■ Unsure

Adjustable equipment



Plow away from water



Frequent removal



Weather forecasting

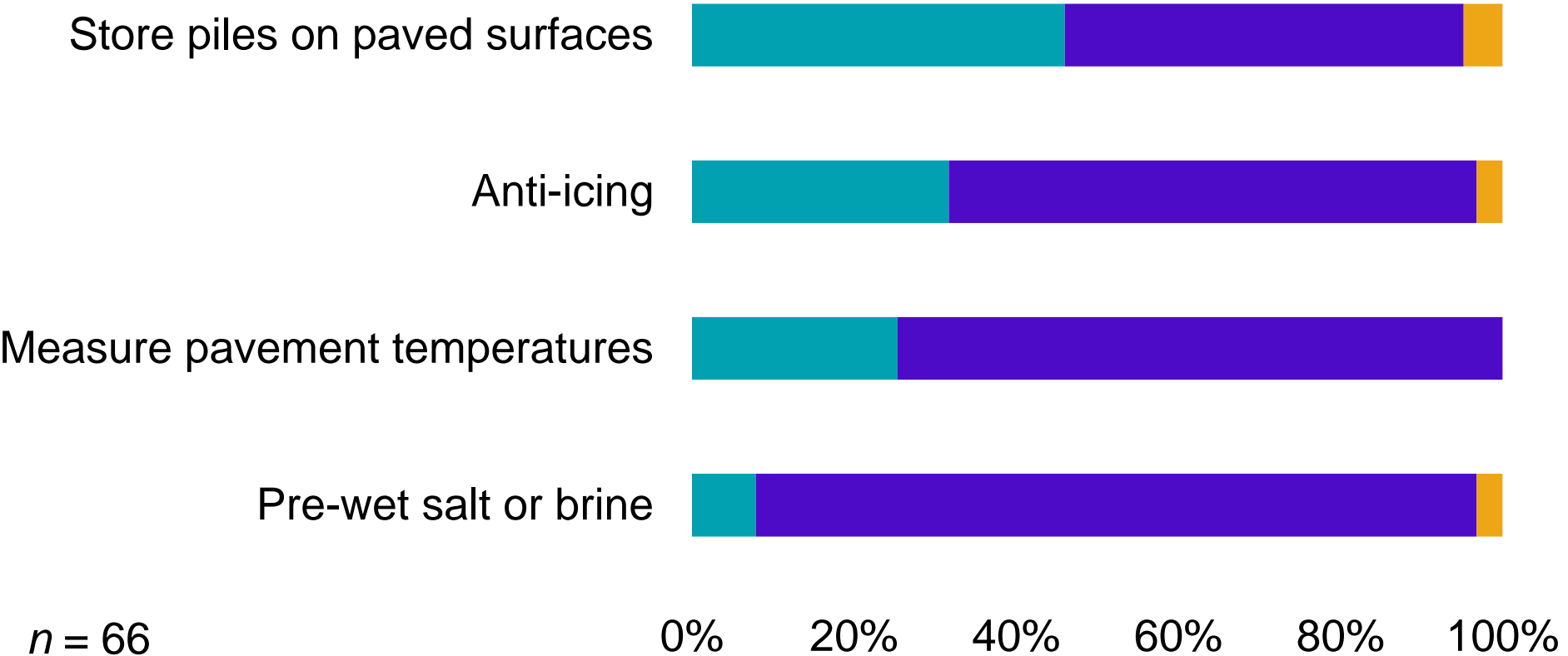


n = 66

0% 20% 40% 60% 80% 100%

Contractors Are Using Several Management Practices

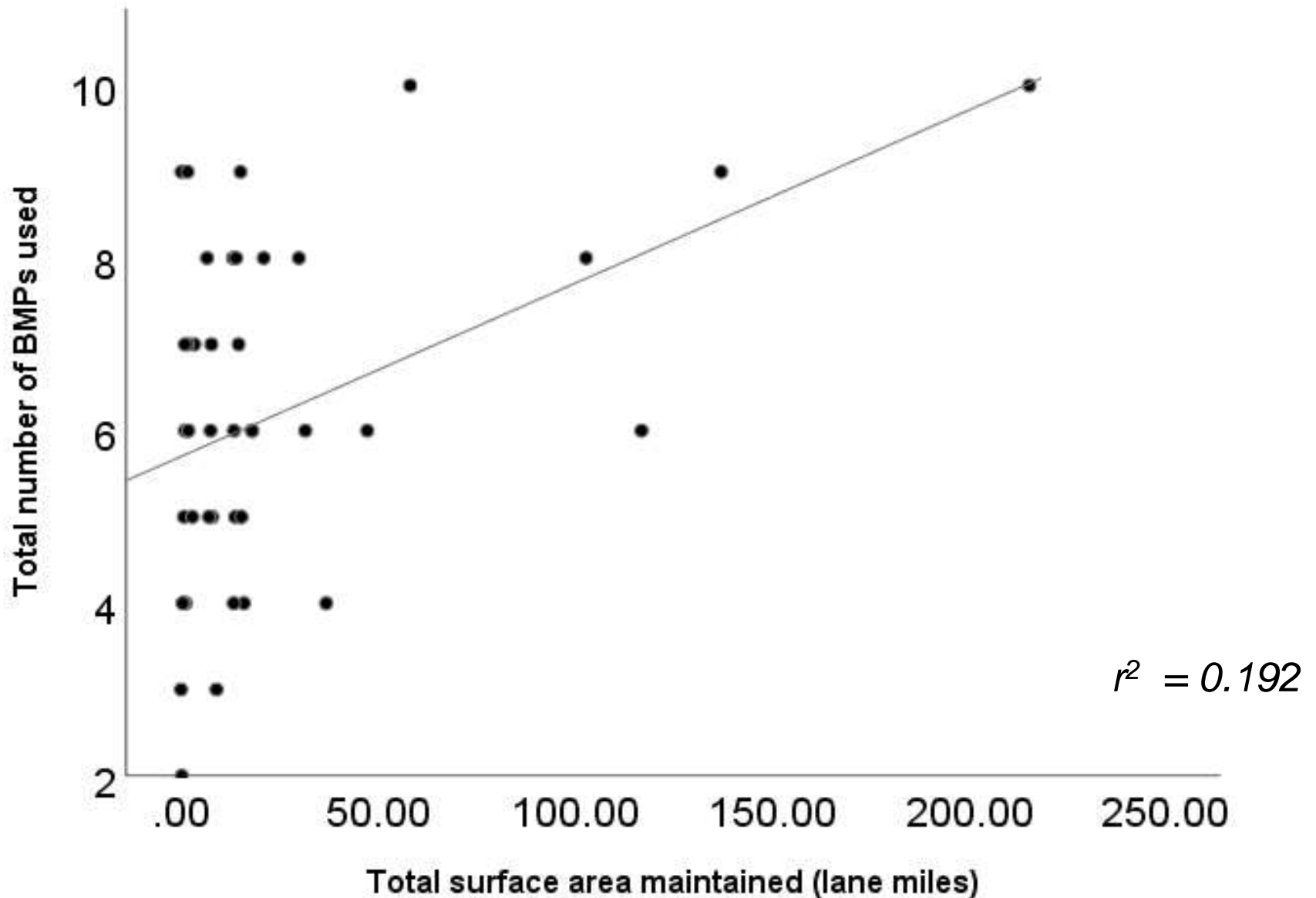
■ Yes ■ No ■ Unsure



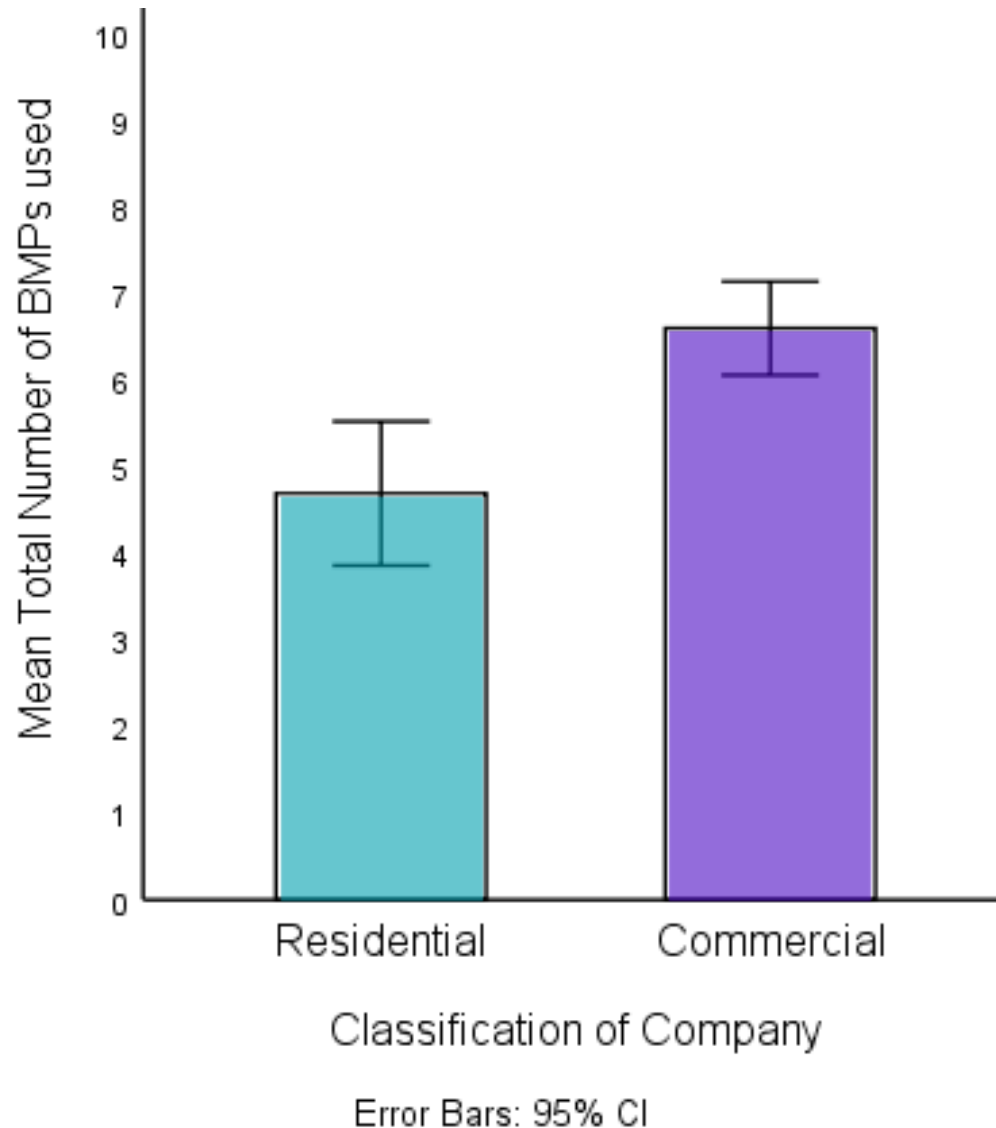
Interviews

- 10 companies
- Selected based on number of clients, BMP usage, surface types
- Data verification
- Exploring behavior changes
- Exploring decision-making factors

Surface area vs. number of BMPs adopted



Statistically significant difference between the number of BMPs residential and commercial contractors adopt

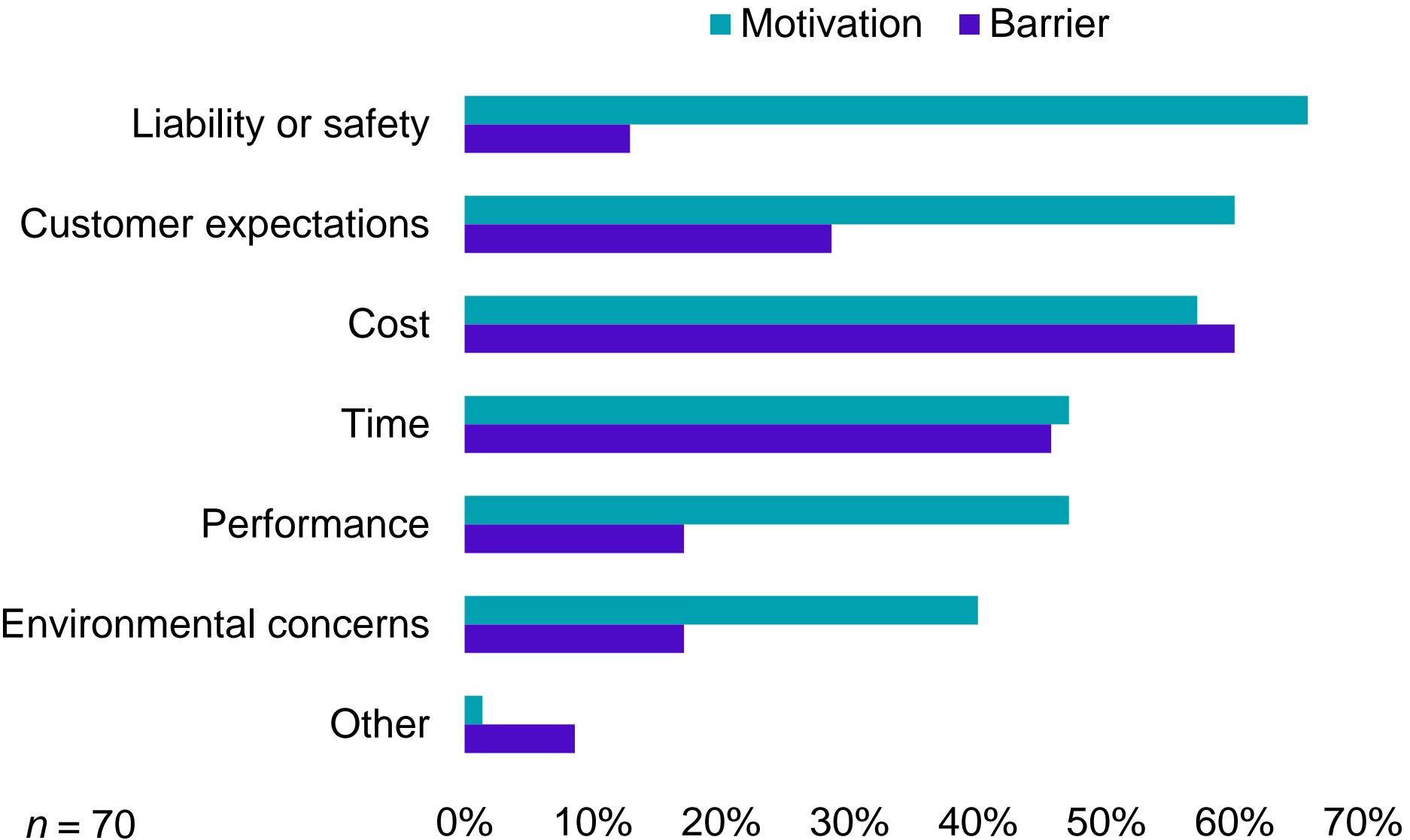


- Mean residential:
 4.7 ± 1.4

- Mean commercial:
 6.6 ± 1.8

$t(56) = -3.524, p = 0.001$

Factors for best management practices vary



No motivations or barriers are significantly related to measuring surface temperature



No motivations or barriers are significantly related to measuring surface temperature

- No apparent barriers
- Contractors are often unfamiliar with the practice



Time and customer requests as motivations are related to higher use of anti-icing



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- Time as a motivation related to higher use of anti-icing
- Customer requests as a motivation related to higher use of anti-icing

Time: $X^2(2) = 11.16, n=63, p < 0.01$ Customer requests: $X^2(2) = 6.71, n = 63, p < 0.05$

Wayne Russell

Environmental concerns are related to use of pre-wet salt/brine



Environmental concerns are related to use of pre-wet salt/brine

- Motivation: related to higher usage of pre-wet salt/brine
- Barrier: related to lower usage of pre-wet salt/brine

Motivation: $X^2(2), = 7.37, n = 63, p < 0.05$ Barrier: $X^2(2), = 9.73, n = 63, p < 0.01$

Calibration may be used infrequently or misunderstood



Calibration may be used infrequently or misunderstood

- Range of definitions for calibration
- Represents time commitment to implement, materials savings and more predictable applications

In-person trainings and online resources related to higher BMP adoption

- In-person workshops and trainings
- Websites and online resources

In-person trainings currently: $M = 7.06$, $SD = 1.92$
Other: $M = 5.36$, $SD = 2.28$, $t(62) = -2.72$, $p < 0.01$.

Websites currently: $M = 6.85$, $SD = 1.70$
Other: $M = 5.05$, $SD = 2.42$, $t(62) = -3.31$, $p < 0.01$.



Contractors learn from peers and real-world examples

- Peer mentoring
- Technique trials
- Case studies
- Demonstrations



Contractors learn from peers and real-world examples

- Many resources here today!
- Online resources and trainings
- Sea Grant developing resources



Thank you! Questions?

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