



Photo Credit: Mark Isselhardt

2022 MAPLE BUSINESS SHORT COURSES

[Register Online Now!](#)

UVM offers online short courses for current and prospective maple syrup producers this fall. Each course includes four classes (1.5 hours each), once per week, in addition to teaching assignments that get participants making decisions to advance their business objectives. Registration is now open! Classes are offered at no cost to attendees with support from USDA Agricultural Marketing Service grant funding.

Business Succession and Transfer Planning

This course is designed for both current maple business owners considering an exit and prospective owners or family members who will consider taking over an existing business. Sessions will focus on planning strategies that enable existing owners to phase-out of management and initiate eventual property ownership changes. By the final week all class participants will have had an overview of the issues related to business succession and they will assess their readiness to initiate their own next planning steps. [Register Here for Business Succession and Transfer Planning](#). Course Dates: 7:00 - 8:30 pm EST on Thursdays: 9/29, 10/6, 10/13 and 10/20.

Structuring Success: Managing and Using Maple Business Information

This course will introduce basic concepts and best practices for managing business records, production information, and financial data. Sessions will cover the requirements and records for establishing and operating a business. This includes basic bookkeeping, tax and compliance preparation alongside strategies for storing, analyzing, and using data to drive business performance. Instructor: Chris Lindgren (Extension Forest Business Coordinator). [Register Here for Structuring Success](#). Course Dates: 6:30 - 8:00 pm EST on Tuesdays: 10/11, 10/18, 10/25 and 11/1.

To request a disability-related accommodation to participate in this program, please contact Christi Sherlock at christi.sherlock@uvm.edu or 802-476-2003 at least two weeks before the class begins so we may assist you.

UVM Extension helps individuals and communities put research-based knowledge to work.

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