



# maple sap pricing guide

50% Gross Value to Sap Seller  
Value Per Gallon of Sap

| Sap Sugar Content | Bulk Syrup Price (\$/lb) |        |        |        |        |        |        |        |        |        |        |
|-------------------|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                   | \$1.80                   | \$1.90 | \$2.00 | \$2.10 | \$2.20 | \$2.30 | \$2.40 | \$2.50 | \$2.60 | \$2.70 | \$2.80 |
| 1                 | \$0.12                   | \$0.12 | \$0.13 | \$0.13 | \$0.14 | \$0.15 | \$0.15 | \$0.16 | \$0.17 | \$0.17 | \$0.18 |
| 11                | \$0.13                   | \$0.13 | \$0.14 | \$0.15 | \$0.16 | \$0.16 | \$0.17 | \$0.18 | \$0.18 | \$0.19 | \$0.20 |
| 12                | \$0.14                   | \$0.15 | \$0.15 | \$0.16 | \$0.17 | \$0.18 | \$0.18 | \$0.19 | \$0.20 | \$0.21 | \$0.22 |
| 13                | \$0.15                   | \$0.16 | \$0.17 | \$0.18 | \$0.18 | \$0.19 | \$0.20 | \$0.21 | \$0.22 | \$0.23 | \$0.23 |
| 14                | \$0.16                   | \$0.17 | \$0.18 | \$0.19 | \$0.20 | \$0.21 | \$0.22 | \$0.22 | \$0.23 | \$0.24 | \$0.25 |
| 15                | \$0.17                   | \$0.18 | \$0.19 | \$0.20 | \$0.21 | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.26 | \$0.27 |
| 16                | \$0.19                   | \$0.20 | \$0.21 | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.26 | \$0.27 | \$0.28 | \$0.29 |
| 17                | \$0.20                   | \$0.21 | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.26 | \$0.27 | \$0.28 | \$0.30 | \$0.31 |
| 18                | \$0.21                   | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.27 | \$0.28 | \$0.29 | \$0.30 | \$0.31 | \$0.32 |
| 19                | \$0.22                   | \$0.23 | \$0.24 | \$0.26 | \$0.27 | \$0.28 | \$0.29 | \$0.31 | \$0.32 | \$0.33 | \$0.34 |
| 2                 | \$0.23                   | \$0.24 | \$0.26 | \$0.27 | \$0.28 | \$0.30 | \$0.31 | \$0.32 | \$0.33 | \$0.35 | \$0.36 |
| 21                | \$0.24                   | \$0.26 | \$0.27 | \$0.28 | \$0.30 | \$0.31 | \$0.32 | \$0.34 | \$0.35 | \$0.37 | \$0.38 |
| 22                | \$0.26                   | \$0.27 | \$0.28 | \$0.30 | \$0.31 | \$0.33 | \$0.34 | \$0.35 | \$0.37 | \$0.38 | \$0.40 |
| 23                | \$0.27                   | \$0.28 | \$0.30 | \$0.31 | \$0.33 | \$0.34 | \$0.36 | \$0.37 | \$0.39 | \$0.40 | \$0.42 |
| 24                | \$0.28                   | \$0.29 | \$0.31 | \$0.33 | \$0.34 | \$0.36 | \$0.37 | \$0.39 | \$0.40 | \$0.42 | \$0.43 |
| 25                | \$0.29                   | \$0.31 | \$0.32 | \$0.34 | \$0.35 | \$0.37 | \$0.39 | \$0.40 | \$0.42 | \$0.44 | \$0.45 |
| 26                | \$0.30                   | \$0.32 | \$0.34 | \$0.35 | \$0.37 | \$0.39 | \$0.40 | \$0.42 | \$0.44 | \$0.45 | \$0.47 |
| 27                | \$0.31                   | \$0.33 | \$0.35 | \$0.37 | \$0.38 | \$0.40 | \$0.42 | \$0.44 | \$0.45 | \$0.47 | \$0.49 |
| 28                | \$0.33                   | \$0.34 | \$0.36 | \$0.38 | \$0.40 | \$0.42 | \$0.43 | \$0.45 | \$0.47 | \$0.49 | \$0.51 |
| 29                | \$0.34                   | \$0.36 | \$0.37 | \$0.39 | \$0.41 | \$0.43 | \$0.45 | \$0.47 | \$0.49 | \$0.51 | \$0.52 |
| 3                 | \$0.35                   | \$0.37 | \$0.39 | \$0.41 | \$0.43 | \$0.45 | \$0.47 | \$0.48 | \$0.50 | \$0.52 | \$0.54 |

This card provides a guide to the value of 1 gallon of raw maple sap as it relates to a specified crop share percentage (50% or 60%), the bulk syrup price and the sap sugar content. These values are based on a syrup density of 66 Brix (Note: minimum syrup density can differ in certain states). Business-to-business pricing will often reflect additional factors not included in this card such as: sap quality, temperature, trucking and other factors.



# maple sap pricing guide

60% Gross Value to Sap Seller  
Value Per Gallon of Sap

| Sap Sugar Content | Bulk Syrup Price (\$/lb) |        |        |        |        |        |        |        |        |        |        |
|-------------------|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                   | \$1.80                   | \$1.90 | \$2.00 | \$2.10 | \$2.20 | \$2.30 | \$2.40 | \$2.50 | \$2.60 | \$2.70 | \$2.80 |
| 1                 | \$0.14                   | \$0.15 | \$0.15 | \$0.16 | \$0.17 | \$0.18 | \$0.18 | \$0.19 | \$0.20 | \$0.21 | \$0.22 |
| 1.1               | \$0.15                   | \$0.16 | \$0.17 | \$0.18 | \$0.19 | \$0.19 | \$0.20 | \$0.21 | \$0.22 | \$0.23 | \$0.24 |
| 1.2               | \$0.17                   | \$0.18 | \$0.18 | \$0.19 | \$0.20 | \$0.21 | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.26 |
| 1.3               | \$0.18                   | \$0.19 | \$0.20 | \$0.21 | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.26 | \$0.27 | \$0.28 |
| 1.4               | \$0.19                   | \$0.21 | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.26 | \$0.27 | \$0.28 | \$0.29 | \$0.30 |
| 1.5               | \$0.21                   | \$0.22 | \$0.23 | \$0.24 | \$0.25 | \$0.27 | \$0.28 | \$0.29 | \$0.30 | \$0.31 | \$0.32 |
| 1.6               | \$0.22                   | \$0.23 | \$0.25 | \$0.26 | \$0.27 | \$0.28 | \$0.30 | \$0.31 | \$0.32 | \$0.33 | \$0.35 |
| 1.7               | \$0.24                   | \$0.25 | \$0.26 | \$0.28 | \$0.29 | \$0.30 | \$0.32 | \$0.33 | \$0.34 | \$0.35 | \$0.37 |
| 1.8               | \$0.25                   | \$0.26 | \$0.28 | \$0.29 | \$0.31 | \$0.32 | \$0.33 | \$0.35 | \$0.36 | \$0.38 | \$0.39 |
| 1.9               | \$0.26                   | \$0.28 | \$0.29 | \$0.31 | \$0.32 | \$0.34 | \$0.35 | \$0.37 | \$0.38 | \$0.40 | \$0.41 |
| 2                 | \$0.28                   | \$0.29 | \$0.31 | \$0.32 | \$0.34 | \$0.36 | \$0.37 | \$0.39 | \$0.40 | \$0.42 | \$0.43 |
| 2.1               | \$0.29                   | \$0.31 | \$0.32 | \$0.34 | \$0.36 | \$0.37 | \$0.39 | \$0.41 | \$0.42 | \$0.44 | \$0.45 |
| 2.2               | \$0.31                   | \$0.32 | \$0.34 | \$0.36 | \$0.37 | \$0.39 | \$0.41 | \$0.43 | \$0.44 | \$0.46 | \$0.48 |
| 2.3               | \$0.32                   | \$0.34 | \$0.36 | \$0.37 | \$0.39 | \$0.41 | \$0.43 | \$0.44 | \$0.46 | \$0.48 | \$0.50 |
| 2.4               | \$0.33                   | \$0.35 | \$0.37 | \$0.39 | \$0.41 | \$0.43 | \$0.45 | \$0.46 | \$0.48 | \$0.50 | \$0.52 |
| 2.5               | \$0.35                   | \$0.37 | \$0.39 | \$0.41 | \$0.43 | \$0.45 | \$0.46 | \$0.48 | \$0.50 | \$0.52 | \$0.54 |
| 2.6               | \$0.36                   | \$0.38 | \$0.40 | \$0.42 | \$0.44 | \$0.46 | \$0.48 | \$0.50 | \$0.52 | \$0.54 | \$0.56 |
| 2.7               | \$0.38                   | \$0.40 | \$0.42 | \$0.44 | \$0.46 | \$0.48 | \$0.50 | \$0.52 | \$0.54 | \$0.56 | \$0.59 |
| 2.8               | \$0.39                   | \$0.41 | \$0.43 | \$0.46 | \$0.48 | \$0.50 | \$0.52 | \$0.54 | \$0.56 | \$0.59 | \$0.61 |
| 2.9               | \$0.40                   | \$0.43 | \$0.45 | \$0.47 | \$0.49 | \$0.52 | \$0.54 | \$0.56 | \$0.58 | \$0.61 | \$0.63 |
| 3                 | \$0.42                   | \$0.44 | \$0.47 | \$0.49 | \$0.51 | \$0.54 | \$0.56 | \$0.58 | \$0.61 | \$0.63 | \$0.65 |

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