

Jeff Bennett

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GLOBAL FINANCIAL SERVICES LEADER

**Capital Markets | Leveraged Finance | Investment Banking | Commercial Banking | Debt Advisory | Capital Structure
Corporate Finance | Acquisition Finance | Leveraged Buy Outs | Private Equity | Credit | Risk Management
High Yield Bonds | Leveraged Loans | Portfolio Management | Restructuring | Cross Functional Collaboration**

Experienced finance professional with extensive global expertise in the debt capital markets, focusing on leveraged and acquisition finance through various senior roles in New York, London and Hong Kong. Strategic advisor to boards and management teams to optimize and execute capital structures with holistic financial solutions in relation to organic growth, acquisitions, dispositions, refinancings, recapitalizations and restructurings. Successfully designed and implemented strategies to develop and grow businesses facing a variety of challenges and opportunities. Demonstrated track record of building franchises, leading teams, managing risk and developing trusted advisor relationships with CEOs and CFOs.

SELECTED ACCOMPLISHMENTS

- Established HSBC's European high yield franchise as a Top Five player within four years, achieving a Bloomberg HY League Table ranking of 4th and doubling market share over the period.
- Won numerous Left Lead roles for first time and repeat issuers despite strong competition from entrenched banking competitors.
- Reoriented MUFG's European Leveraged Finance business to an originate-to-distribute model, significantly increasing the contribution of fee revenue over two years.
- Designed and implemented strategic expansion of MUFG's U.S. and European leveraged corporate client bases to drive increased capital markets revenue in partnership with sector and capital markets coverage bankers.
- Won IFR Asia Loan Deal of the Year for two consecutive years: Oriental Brewery and Healthscope.

PROFESSIONAL EXPERIENCE

Caspian Capital Solutions LLC, Vermont

09/2024 - Present

Founder

- Created advisory boutique to provide an extensive range of financial services to small and mid-size businesses in Vermont.
- Thoroughly understand client goals and challenges to create tailored advice and assistance to help clients achieve their strategic objectives.
- Provide the full spectrum of advisory services from creating business plans and financial modeling to raising capital for internal growth and development and external M&A.
- Assess strategic options from a financial perspective and provide fractional CFO services and board member representation.

MUFG, London | New York

09/2017 - 05/2023

Managing Director, Leveraged Capital Markets, US

04/2022 - 05/2023

Managing Director, Head of Leveraged Finance, EMEA

01/2020 - 04/2022

Managing Director, Head of Leveraged Corporate Origination and Structuring

09/2017 - 01/2020

- Hired to build MUFG's European Leveraged Corporate business.
- Developed and implemented a strategy to identify, market, and on-board clients with strong alignment to MUFG's strategy and risk appetite.
- Promoted to Head of Leveraged Finance with additional responsibility for continuing the build out of MUFG's Financial Sponsor Origination effort and the management of the group's leveraged portfolio.

- Served as Member of European GCIB management committee.
- Transferred to NY office in to lead capital markets growth initiatives. Replicated best practices of originating revenue opportunities across the existing sponsor and direct lending portfolios.

HSBC, London | Hong Kong**07/2007 - 07/2016****Managing Director, Global Co-Head of High Yield Capital Markets****01/2016 - 07/2016****Managing Director, Head of High Yield Capital Markets, Europe****01/2011 - 01/2016**

- Relocated to London to establish HSBC's European High Yield Capital Markets Group.
- Expanded and reconfigured the team along geographic and sector lines to create a consistent and accountable coverage strategy.
- Partnered with investment and commercial bankers to originate and execute high yield financing across the bank's existing loan portfolio.
- Created a serial issuer framework to on-board and target mandates from high frequency and large volume issuers key to achieving a top league table position.
- Promoted to Global Co-Head role to assist in growing HSBC's U.S. HY franchise, incorporating best practices developed in Europe.
- Launched HSBC's annual European HY conference, which ranks amongst the top events in the sector.
- Served as Member of European Sub-Investment Grade Committee, European Capital Financing Executive Committee, Global Banking (Mergers and Acquisitions) Business Approval Committee and the AFME HY Division.

Managing Director, Head of Leveraged and Acquisition Finance Group, Asia-Pacific**02/2009 - 01/2011****Managing Director, Leveraged and Acquisition Finance Group, London | Hong Kong****07/2007 - 02/2009**

- Hired to assist with the build-out of HSBC's LAF Group in Asia. Promoted to Head of the Group.
- Collaborated with sector, geographic, and capital markets bankers and senior management to create a seamless origination and execution function for leveraged transactions for financial sponsors and corporates.
- Operated as Member of Global Banking Executive Committee, Asia-Pacific, and Founding Member of Asian Restructuring Committee.

ADDITIONAL RELEVANT EXPERIENCE**ACP Capital Limited, London | Jersey**

Non-Executive Director and CIO for ACP Mezzanine Ltd. Member of ACP Capital's investment committee.

Morgan Stanley, London

MD, Leveraged Finance Group. ED, Co-Head of European Media and Telecom Leveraged Finance.

Bankers Trust Company, New York | London

Various roles across the Media and Communications, Corporate Finance and Portfolio Management Groups.

EDUCATION**Master of Business Administration, Executive MBA Program** - The Wharton School, The University of Pennsylvania, Philadelphia, PA**Bachelor of Arts (BA), Economics**, Departmental Honors in Economics, Hamilton College, Clinton, NY**ADDITIONAL INFORMATION**

- Adjunct Professor at the Grossman School of Business at the University of Vermont
- Board Member and Treasurer, Mountain View Country Club
- Finance Committee Member, The Greensboro Association