

## DOUGLAS B. WENDELL

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### EDUCATION:

**NEW YORK UNIVERSITY – Leonard N. Stern School of Business** New York, NY  
Master of Business Administration, May 1998  
Emphasis in Finance and Accounting

- Stern Scholar; Stern Scholarship (Merit-Based: 50% tuition)
- MBA Admissions Committee, Teaching Fellow – Statistics

**UNIVERSITY OF VERMONT** Burlington, VT  
Bachelor of Science, Business Administration, May 1991  
Emphasis in Finance

- Dean's List – 1989-1991

### EXPERIENCE:

2025 - Present **UNIVERSITY OF VERMONT – Lecturer (Part-Time)** Burlington, VT

- Part-time position teaching undergraduate finance class
- BUS3615 – Financial Statement Analysis

2023 **BENTLEY UNIVERSITY – Adjunct Lecturer** Waltham, MA

- Part-time position teaching undergraduate finance class
- FI305 – Principles of Accounting and Finance

2021 - 2022 **COGITO CORPORATION – Chief Financial Officer** Boston, MA

- SaaS platform delivering AI-based CSR coaching solutions to large enterprises
- Responsible for accounting, tax, FP&A and capital structure
- Re-built finance team and established standard monthly financial processes
- Managed relationships with investors, lenders, auditors and advisors
- Oversight of annual audit and annual operating planning processes

2018 - 2020 **QUICK BASE INC. – Chief Financial Officer** Cambridge, MA

- SaaS platform delivering no-code application development solutions
- Responsible for accounting, tax, FP&A, capital structure, deal desk and real estate
- Managed relationships with investors, lenders, rating agencies, auditors and advisors
- Oversight of annual audit and annual operating planning processes

2010 - 2018 **JEFFERIES LLC – Managing Director – Technology Investment Banking** Boston, MA

- Head of East Coast software investment banking team responsible for coordination of coverage priorities for infrastructure software clients and prospects
- Managed relationships with public / private software companies and PE / VC firms
- Extensive transaction execution experience including advisory (M&A, LBO), equity financing (private placement, IPO, common stock, convertibles) and debt financing (leveraged finance, investment grade)

1997 - 2010 **CITIGROUP INC. – Managing Director – Technology Investment Banking** New York, NY

- Head of global software investment banking team responsible for the coordination of coverage priorities for all software clients and prospects
- NYU Associate Recruiting Team Captain (2000-2002), Associate Staffer (2003-2004)  
Co-Head Global Banking Associate Recruiting (2007-2009),  
Co-Chair Summer Associate Management Committee (2008)

1991 - 1996 **NORTHERN TRUST CORPORATION – Trust Officer – International Client Services** Chicago, IL

- Managed top international client relationships with total assets of ~\$10 billion
- Clients included the largest sovereign wealth funds in Asia and the Middle East
- Recipient of 1993 Chairman's Absolute Quality Award (1 of 7 out of ~6,600 employees)

### ADDITIONAL:

- Mount Mansfield Ski Patrol, Stowe Mountain Resort, NREMT (Basic)