

## AGRICULTURAL BUSINESS

UVM Extension's **Farm Viability** program provides qualifying farm owners with business education resources, skills development, and one-to-one planning services.



## ONE-TO-ONE BUSINESS PLANNING

with business advisors who help participants develop:

- **Full Business Plan** – comprehensive 1- to 3-year plan covering all aspects of business.
- **Cash Flow Plan** – develop budgets or update financial statements for decision making or loan applications.
- **Enterprise Analysis Plan** – analyze one enterprise within your business or test feasibility of a new idea.
- **Transition Plan** – to phase out an ag product and begin/expand production of another.
- **Transfer Plan** – focused on the relational, tax and legal considerations of farm ownership and management transfer.

## PRE-VIABILITY ONE-TO-ONE BUSINESS PLANNING

services for newer farms, including:

- Budget assistance/preparation
- Business entity guidance
- Help with legal, technical, regulatory requirements
- Goal setting, financial planning

## BUSINESS CLINICS

are short, focused meetings to review business plans, cash flow, loan applications, cost analysis, etc.

Visit

<https://go.uvm.edu/agbiz-coaching>

to register.



FOR MORE INFORMATION, CONTACT:

### Elisa Clancy

Elisa.Clancy@uvm.edu or  
802-656-4837/1-866-860-1382

UVM Extension Farm Viability  
29 Sunset Drive Ste 2  
Morrisville, VT 05661-8313



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