REGISTRATION
2020 ADDISON COUNTY MAPLE SEMINAR

Name _____

Operation Name _____

Address _____

_____

Phone _____

Email _____

Name of Attendees

_____ _____

_____ _____

_____ _____

Maple Grading Class (class limit 20)

_____ _____

_____ _____

_____ _____

Game of Logging

_____ _____

_____ _____

_____ _____

Pre-registration is $25 per person, postmarked by **January 4, 2020**. Cost is $35 per person at the door. **Please Note:** Registration fee **DOES** include lunch. If you wish to attend **just** the meeting the cost is $10 if pre-registered; $20 per person at the door.

Attendees (meeting & lunch) _____ x $25 = $ _____

Attendees (meeting only) _____ x $10 = $ _____

Enclosed Total $ _____

Make checks payable to ACSMA and mail to:
Barbara Rainville
Secretary/Treasurer, ACSMA
598 Browns Road | Lincoln, VT 05443

ON-SITE HYDROMETER TESTING

We have arranged to have hydrometer testing so please remember to bring yours to have it checked.

2020 ADDISON COUNTY MAPLE SEMINAR

SATURDAY, JANUARY 11, 2020
Middlebury Union High School
73 Charles Avenue (Off Court Street/Route 7)
Middlebury, VT

REGISTRATION FEES

$25 with lunch / $10 without lunch, if registered by January 4.
$35 / $20 at the door.

SCHEDULE

8:00 - 8:45 a.m.	Registration
9:00 - 10:15	Welcome & *State of the Industry Discussion*
10:30 - 11:45	**Session 1**
11:45 - 1:00 p.m.	Lunch and Tradeshow
1:00 - 2:15	**Session 2**
2:30 - 3:45	**Session 3**
3:45	Have a safe trip home

Contacts for more information:
Moe Rheaume, ACSMA President, 802-352-9333

Barb Rainville, ACSMA Secretary/Treasurer, 802-453-5797
or visit *www.addisoncountymaple.org*

Don "Duffy" Dolliver, 1952-2019

This year's Middlebury maple meeting is dedicated to our longtime friend and sugarmaker, Don Dolliver. Don was involved in the maple industry for 29 years. He was a member of the Addison County Maple Sugarmakers Association and the Vermont Maple Sugarmakers Association where he served as a director of both organizations for many of his 29 years as a sugarmaker. Don also had a more than 40-year career as a lumberjack. He was a champion competitor, then a judge, and also a historian and mentor for young competitors. He competed in almost every U.S. state and many countries around the world. In 2019, Don was posthumously awarded the Sumner Williams Memorial Award which honors an individual for outstanding service and dedication to the Vermont maple industry. We miss our friend and fellow sugarmaker.

Join us for the 2020 Maple Seminar hosted by Addison County Sugarmakers on January 11. Registration begins at 8:00 a.m. The *Welcome and State of the Industry Discussion* will begin at 9:00 and conclude at 10:15. We have put together a diverse collection of classes following five learning tracks that we hope will be thought provoking, educational and interesting.

SUGARMAKING FOR BEGINNERS – CLASSROOM #1

Beginning Sugarmakers (Part 1) - Session 1
Bill Scott, Future Farmers of America Emeritus
In this two-part session, Bill leads beginning sugarmakers from the tree to the sugarhouse, discussing tapping, tubing, filtering basics and other techniques.

Beginning Sugarmakers (Part 2) - Session 2
Bill Scott, Future Farmers of America Emeritus
Part 2 reviews boiling techniques, and best practices when it comes to drawing syrup off, filtering, grading and canning.

Tapping Tips - Session 3
Wade Bosley, UVM Proctor Maple Research Center
Learn the do's and don'ts of tapping to get the best possible product. Hole depth and placement, size of tree and tubing size all play a role in getting good sap flow. Wade will discuss things that work … and also what doesn't.

MAPLE RESEARCH - CLASSROOM #2

Got Trees, But No Sugarhouse? - Session 1
Mark Cannella, UVM Extension
Mark will have a discussion and analysis of the financial and time commitments regarding "sap only" compared with a complete sugarhouse operation. With maple operations sinking greater than $50 per tap, when does it make more sense just to sell sap?

Research and Extension Update from UVM - Session 2
Abby van den Berg, UVM Proctor Maple Research Center
For decades, Proctor Maple Research Center has provided valuable information to sugarmakers and led the way in new technology within the industry. Abby will discuss current studies as well as provide updates on ongoing research.

Controlling and Releasing Fluid By-Products - Session 3
Jason Bradley, Vermont Agency of Natural Resources
Jason will follow-up on Patrick Fry's work and research. This presentation will continue to discuss easy (and inexpensive) solutions to mitigate most concerns the Vermont Agencies of Agriculture, Food and Markets (VAAFM) and Natural Resources (ANR) may have.

QUALITY CONTROL - CLASSROOM #3

What Grade of Syrup are You Really Making? - Session 1
Henry Marckres, Maple Flavor Specialist
This session will help you understand the proper way to grade your syrup. It's not just color and it's not just flavor. Bring your own sample to work with. **CLASS LIMIT IS 20, and registration is first come, first served. Indicate on registration form if you want to take this class.**

Sugarhouse Certification - Session 2
Jason Gagne, Gagne Maple, Franklin County VMSMA Director
VMSMA has been working on protocols for sugarhouse and sugaring operations to meet the new FDA Food Safety Modernization Act (FSMA) safety regulations. Learn the timetable for implementation as well as what you can do to bring your operation into compliance.

Identifying Effective Organic Defoamer - Session 3
Abby van den Berg, UVM Proctor Maple Research Center
Salt pork hanging over the rig doesn't cut it as organic, and canola oil is not as effective as other non-organic defoamers. Abby will go in-depth, exploring defoamers that really work and are still accepted as organic for all producers.

BIG-TIME OPERATIONS - AUDITORIUM

Handling Large Sap Flows - Session 1
JR Sloan, Cabot
Every sugarmaker dreams of a large sap flows, but dreams can be nightmares! JR will discuss how to handle large sap flows with the equipment that you have. Learn how to set up and use tanks, tubing and R/O to handle high flows.

Sugarhouse Design for the Future - Session 2
JR Sloan, Cabot
JR will comment on creating efficient sugarhouse designs for the new decade. More technology being incorporated into syrup production and extended seasons (tapping in December, and finally finishing in April) are changes which require better sugarhouse design.

Training and Retaining Employees - Session 3
Dean Parent, Operations Manager, Runamok Maple
Hiring, training and retaining employees in any business is extremely difficult. Dean lends insight into how Runamok Maple finds, trains and keeps employees. Sugarmakers need to rely on both part-time and full-time employees, no matter the size of their business.

SUGARING BASICS - CHOIR ROOM

Introduction to the Game of Logging - Session 1
David Birdsall, Northern Woodlands
David will introduce the basics of chainsaw usage, help attendees identify trees with hang-ups, and share overall best practices for woods safety. **This class is only scheduled to be offered once, please indicate on the registration form if you would like to take the class.**

Using the Best Containers for Retail Sales - Session 2
Brendan Haynes, UVM Proctor Maple Research Center
Whether you choose to use glass or plastic containers, selling the best quality syrup is the end goal. Brendan will present research results that may or may not confirm (or deny) your suspicions.

Ticks, Ticks and More Ticks - Session 3
Roundtable Discussion
Ticks and Lyme Disease are on the rise, and the little critters are around all year long. Whether you are tapping, gathering, working in the woods, or checking lines it's easy to be covered! This roundtable discussion will cover best practices and useful information on keeping you safe for many seasons to come.

Thank you to our sponsors: CDL USA, Co-operative Insurance Companies, F.W. Webb Company, Lapierre USA, National Bank of Middlebury, Vermont Economic Development Authority (VEDA), Yankee Farm Credit