

Richard Sicotte

PERSONAL INFORMATION

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EDUCATION

- Ph.D. in Economics, University of Illinois at Urbana-Champaign, 1997
- B.A. in Economics, International Affairs and Spanish/Latin American Studies at American University, 1988

FIELDS OF SPECIALIZATION

- Economic History, Industrial Organization, Transportation Economics

EMPLOYMENT

- Associate Professor, Department of Economics, University of Vermont, 2008 – present
- Assistant Professor, Department of Economics, University of Vermont, 2002 – 2008
- Assistant Professor, Department of Economics, University of Calgary, 1999 - 2002
- Harvard-Newcomen Post-Doctoral Fellow, Harvard Business School, 1998 - 1999
- Visiting Professor of Economics, University of Illinois, 1997 - 1998
- Assistant Professor, Department of Economics, Universidad Carlos III de Madrid, 1995-1997

FELLOWSHIPS, GRANTS, AND AWARDS

- University of Vermont, Transportation Research Center, grant for research on procurement, 2013
- Vermont Agency of Transportation, grant for research on procurement and contract renegotiation, 2011
- University of Vermont, Transportation Center, Summer Grant for RA, 2009
- University of Vermont, Transportation Center, Small Faculty Grant, 2008
- University of Vermont, College of Arts and Sciences, Faculty Development Award, 2008
- Harvard-Newcomen Postdoctoral Fellowship, Harvard Business School, 1998-1999
- Richard Irwin Foundation Doctoral Fellowship, 1994-1995
- John Rovensky Doctoral Fellowship for Business History, 1994-1995.

PUBLICATIONS

ARTICLES

- “Subcontracting and the Incidence of Change Orders in Procurement Contracts,” (with Hojin Jung, Georgia Kosmopoulou and Robert Press). Economic Inquiry, vol. 60, no. 1, pp. 247-264, January 2022.
- “Strategic Bidding and Contract Renegotiation,” (with Hojin Jung, Georgia Kosmopoulou and Carlos Lamarche). International Economic Review, vol. 60, no. 2, pp. 801-820, May 2019.
- “Cartel Organization, Price Discrimination and the Selection of Transatlantic Migrants: 1899-1911,” (with George Deltas). Southern Economic Journal, vol. 83, no. 3, pp. 688-704, January 2017.
- “Military Conquest and Sovereign Debt: Chile, Peru and the London Bond Market, 1876-1890,” (with Catalina Vizcarra and Kirsten Wandschneider). Cliometrica, vol 4, no.3, pp.293-319, October 2010. Also appears in The Economics of Sovereign Debt, Robert W. Kolb (ed.) Vol 2, pp. 293-319. (re-print), 2016.
- “War and Foreign Debt Settlement in Early Republican Spanish America.” (with Catalina Vizcarra). Revista de Historia Económica (Journal of Iberian and Latin American Economic History), no.2, Otoño 2009, pp. 247-289, Año XXVII.
- “The Fiscal Impact of the War of the Pacific,” (with Catalina Vizcarra and Kirsten Wandschneider). Cliometrica vol. 3, no. 2, pp. 97-121, June 2009.
- “The Interwar Shocks to U.S.-Cuban Trade Relations: A View Through Sugar Company Stock Price Data,” (with Alan Dye). In The Origins and Development of Financial Markets and Institutions, Jeremy Atack and Larry Neal (editors), pp. 345-387, Cambridge University Press, 2009.
- “Passenger Shipping Cartels and Their Effect on Trans-Atlantic Migration,” (with George Deltas). Review of Economics and Statistics, vol. 90, no. 1, pp. 119-133, February 2008.
- “How Brinkmanship Saved Chadbourne: Credibility and the International Sugar Agreement of 1931,” (with Alan Dye). Explorations of Economic History, vol. 43, no. 2, pp. 223-256, April 2006.
- “The U.S. Sugar Program and the Cuban Revolution,” (with Alan Dye). Journal of Economic History, vol. 64, no. 3, pp. 673-704, September 2004.
- “Exclusive Contracts and Market Power: Evidence from Ocean Shipping,” (with Pedro Marin). Journal of Industrial Economics, vol. 51, no. 2, pp. 193-213, June 2003.
- “The Control of Contraband in Colonial Peru: the Case of the Tobacco Monopoly, 1752-1813,” (with Catalina Vizcarra, in Spanish. In Carlos Contreras, et.al. (eds.), Estado y Mercado en la Historia del Perú, pp. 184-211; Pontificia Universidad Católica del Perú, September 2002.
- “Economic Crisis and Political Response: The Political Economy of the Shipping Act of 1916.” Journal of Economic History, vol. 59, no. 4, pp. 861-884, December 1999.
- “American Shipping Cartels in the Pre-World War I Era,” (with George Deltas and Konstantinos Serfes). Research in Economic History, vol. 19, pp. 1-38, 1999.
- “U.S.-Cuban Trade Cooperation and Its Unraveling,” (with Alan Dye). Business and Economic History, vol. 28, no. 2, pp. 19-30, Winter 1999.
- “Competition and Cartels in the Liner Shipping Industry: A Historical Perspective,” in Ulf Olsson (ed.), Business and European Integration since 1800, pp. 141-161; Gothenburg, 1997.

OTHER PUBLICATIONS

- Review of “Creating Global Shipping,” by Gelina Harlaftis, Business History Review, vol. 94, no. 3, pp. 664-666, Autumn 2020.
- Review of “The Business of Transatlantic Migration between Europe and the United States, 1900-1914,” by Drew Keeling, EH.Net, 2014.
- Review of “Europe and the Maritime World: A Twentieth Century History,” by Michael Miller, EH.Net, 2013.
- Review of “Industrializing American Shipbuilding: The Transformation of Ship Design and Construction, 1820-1920,” by William H. Thiesen, EH.Net, 2006.
- Review of “Cuba’s Sugar Industry,” by Jose Álvarez, and Lázaro Peña Castellanos, Cuban Studies 37, pp. 185-186, 2006.
- Review of “Sugar Baron: Manuel Rionda and the Fortunes of Pre-Castro Cuba,” by Muriel McAvoy, New West Indian Guide 80, no. 1/2, pp. 138-139, 2006.
- Review of “Sin Azúcar No Hay País,” by Antonio Santamaria García, Cuban Studies, vol 36, pp. 171-172, 2005.
- Review of “How Cartels Endure and How Cartels Fail,” by Peter Z. Grossman (ed.), EH.Net, 2005.
- Review of “Downsizing in America: Reality, Causes and Consequences,” by William Baumol, Alan S. Blinder and Edward N. Wolff. The Journal of Economic History, vol. 64, no.2, pp. 627-629, June 2004.
- Encyclopedia Entry, “International Shipping Cartels,” in EH.Net, 2001.
- Review of “The Abandoned Ocean: A History of United States Maritime Policy,” by Andrew Gibson and Arthur Donovan. Business History Review, vol. 74, no. 4, pp. 731-733, 2000.
- Review of “In Irons: Britain’s Naval Supremacy and the American Revolutionary Economy,” by Richard Buel Jr., The Journal of Economic History, 59, no.2, pp. 556-557, June 1999.

WORKING PAPERS

- “Chilean Nitrate Exports to the United States During World War II: International Business and the U.S. Wartime Bureaucracy.”
- “The Transformation of Transatlantic Passenger Transportation, 1945-1970.” (with George Deltas).
- “Transition to the Jet Age: Business Strategy and Air Travel.”
- “Voting in Cartels: Theory and Evidence from Ocean Shipping.” (with César Martinelli).
- “The Mexican-American War and Institutional Change in Mexico.” (with Catalina Vizcarra).
- “The Chilean Nitrate Industry: External Shocks and Policy Responses, 1880-1935.” (with Catalina Vizcarra and Kirsten Wandschneider).
- “The Institutional Determinants of the Hawley-Smoot Tariff.” (with Alan Dye).

CONFERENCES, PRESENTATIONS AND SEMINARS

- Business History Conference, Cartagena, Colombia, March 2019.
- American Economic Association, Philadelphia, January 2018.
- Southern Economic Association, Tampa, November 2017.
- Business History Conference, Denver, March 2017.
- Canadian Network for Economic History, Kingston, Ontario, October 2015.

- Transportation Estimators Association, Essex, VT, September, 2014.
 - Industrial Organization Society, Boston, MA, May, 2013.
 - Canadian Network for Economic History, Banff, Canada, October 2012.
 - Industrial Organization Society, Washington, DC, March 2012.
 - All-University of California Conference on Economic History, December 2011.
 - Econometric Society World Congress, Shanghai, August 2010.
 - Industrial Organization Society, Vancouver, May 2010.
 - American Economic Association, San Francisco, January 2009.
 - University of Massachusetts, April 2008.
 - Economic History Association, Pittsburgh, PA, September 2006.
 - International Economic History Association, Helsinki, Finland, August 2006.
 - University of Illinois Festschrift for Larry Neal, April 2006.
 - Northwestern University, May 2005.
 - Canadian Network for Economic History, Kingston, Ontario, April 2005.
 - Queen's University, Kingston, Ontario, November 2004.
 - Social Science History Association, Chicago, IL, November 2004.
 - Trinity College, University of Dublin, Ireland, April 2004.
 - Economic History Society, London, England, April 2004.
 - Workshop on the Industrial Organization of Shipping and Ports, National University of Singapore, March 2004.
 - University of Massachusetts, October 2003.
 - University of Calgary, February 2002.
 - University of Vermont, February 2002.
 - Centro de Investigaciones Económicas, Mexico City, January 2002.
 - Law and Economics Consulting Group, January 2002.
 - American Economic Association, New Orleans, 2001.
 - Canadian Network for Economic History, Stratford, Ontario, October, 2000.
 - University of Calgary, 1999.
 - Cliometric Society Conference, St. Louis, 1998.
 - Harvard Business School, 1998.
 - University of Illinois at Urbana-Champaign, 1998.
 - University of Illinois at Urbana-Champaign, 1997.
 - Third World Congress of Cliometrics, Munich, July 1997.
 - European Business History Association, Gothenburg, 1996.
 - European Association for Research in Industrial Economics, Vienna, September 1996.
 - Universidad Carlos III de Madrid, 1995.
 - University of Michigan, Ann Arbor, 1994.
- Expert Witness, *City of Pomona vs. SQMNA*, U.S. District Court, Los Angeles, May 2018

COURSES TAUGHT

International Trade, International Finance, Economics of Globalization, Advanced International Economics, Principles of Macroeconomics, Principles of Microeconomics, Intermediate Microeconomics, Econometrics, Time Series Analysis, Forecasting, Industrial Organization, Advanced Industrial Organization, Economics of Transport, U.S. Economic History, Economics of Technology, History of the World Economy, European Economic History, Law and Economics, Competition Policy

PROFESSIONAL SERVICE

- Reviewer for National Science Foundation.
- Reviewer for Promotion to Tenure at other Institutions: University of North Florida, University of Massachusetts-Lowell.
- Reviewer of Book Manuscript for Princeton University Press.
- Book reviews and referee reports for *The Journal of Economic History*, *Explorations in Economic History*, *The Economic History Review*, *Business History Review*, *Cliometrica*, *Journal of Iberian and Latin American Economic History*, *Journal of Latin American Studies*, *Bulletin of Latin American Research*, *Journal of Economic Behavior and Organization*, *Economica*, *National Tax Journal*, *Journal of Policy History*, *Cuban Studies*, *New West Indies Review*, *EH.Net*, *Journal of the History of Economic Thought*.
- Member of selection committee for John Rovensky Fellowship in Business History.

UNIVERSITY SERVICE

- United Academics Department Representative, 2014 to 2020
- Honors College Fulbright interviews of student applicants, 2015-2017
- Latin American Studies Group, 2003 to date
- Department of Economics Honors Selection Committee, 2003, 2006, 2008-2010, 2012, 2014, 2018
- Faculty Senate Financial and Physical Planning Committee, 2009-2012
- University of Vermont Cost Structure and Productivity Improvement Committee of the Strategic Initiatives Project, 2012
- Faculty Senator, 2006-2008
- College of Arts and Sciences Nominations and Elections Committee, 2005-2008
- Global Studies Program Planning Committee, 2006-2007
- Department of Economics Curriculum Committee, 2003

PROFESSIONAL MEMBERSHIP

- American Economic Association
- Economic History Association
- Cliometric Society
- Business History Conference