

Assessing the Practical Significance of Recent Delivery of 'Transferring the Farm' Workshops

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Abstract: To minimize the risks associated with farm business succession among New England farmers, *Transferring the Farm* workshops were held regularly since March 2003. The workshops introduced farm families to elements of transfer planning, including current estate tax laws, methods to transfer farm assets, and determining family and farm goals. More than 200 farmers and others have participated in the workshops. Participation has been balanced across age and gender, and represented a diversity of farm enterprises across New England. There has been a statistically and practically significant increase in participant knowledge gained at the workshop.