ACCOUNTING AND FINANCE CAREER FAIR
Thursday, September 10th

12pm-3pm
Kalkin Hall Lobby
Open to all UVM students
Professional Dress Required
Tell us what you think.

Thanks for attending today. We value your input and hope to make this event even better next year. Please share your feedback with us by answering as many questions as you are able.

Name (optional): __________________________________ Graduation Year:____________

Degree Program/Concentration: ____________________________________________________

Which employers were you happy to see at the Accounting and Finance Career Fair?

Which employers would you have liked to see at the Accounting and Finance Career Fair?

What did you like most about the Accounting and Finance Career Fair?

What did you like least about the Accounting and Finance Career Fair?

Did the hours (12noon-3pm) seem appropriate to you? (Y/N)
Why or why not?

How did you hear about the Accounting and Finance Career Fair?

Anything else you would like to add?

Once completed, you can leave this at the Registration Table at the Career Fair or mail it to: Amanda Simpfenderfer, 336 Kalkin Hall.
Champlain Investment Partners, LLC

Champlain Investment Partners, LLC is an independent, employee-owned investment management firm located in Burlington, Vermont. The firm was founded in 2004 and is a registered investment advisor, currently focused on U.S. small and mid cap equity investment strategies. Champlain manages over $6.0 billion through mutual funds, private commingled funds, and separate accounts for over 100 institutional clients.

At Champlain, our mission statement is to “Deliver Exceptional Investment Results and Develop Enduring Client Relationships.” In that quest, we believe our team is our greatest asset, and we are always interested in hearing from motivated individuals who have the talent, passion, and integrity to help us succeed in that mission.

http://www.cipvt.com

Crowe Horwath LLP is one of the largest public accounting, consulting, and technology firms in the United States. Under its core purpose of "Building Value with Values®," Crowe uses its deep industry expertise to provide audit services to public and private entities while also helping clients reach their goals with tax, advisory, risk, and performance services. With offices coast to coast and 3,000 personnel, Crowe is recognized by many organizations as one of the country’s best places to work. Crowe serves clients worldwide as an independent member of Crowe Horwath International, one of the largest global accounting networks in the world.

http://www.crowehorwath.com

Duff & Phelps is the premier global valuation and corporate finance advisor with expertise in complex valuation, dispute and legal management consulting, M&A, restructuring, and compliance and regulatory consulting. At Duff & Phelps, we stand for the qualities that power sound decisions. And we believe that behind every good decision, you’ll find solid thinking, proven experience and valuable insight. But all the numbers and facts in the world mean nothing without a top team of professionals to make sense of them all.

That’s where YOU come in - provided you’re incisive, entrepreneurial and up for a challenge. We offer an environment where your talent and perspective matter - where you can make a real impact.

http://www.duffandphelps.jobs

Gallagher, Flynn & Company, LLP, an independently owned, widely respected CPA and consulting firm headquartered in South Burlington, Vermont, is looking for dynamic individuals to join our team. The firm, one of the largest in Northern New England, provides tax, audit and business consulting services to a diverse group of businesses. We continue to expand our client base throughout Northern New England and upstate New York.

http://www.gfc.com

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Grippin Donlan Pinkham is a full service accounting and consulting firm. We cater to a wide variety of clients ranging from individuals to medium-sized corporations. Our professional staff and partners specialize in retirement planning, business consulting, estates and trusts and personal financial planning. Of course, in addition to our specialty areas, we also provide tax and accounting services, including tax planning and tax return preparation, auditing, and bookkeeping.

Ask us about the Lifestyle Management Services we offer. We can customize a plan that fits customer needs, from simple financial services like making bill payments, to more complex needs like estate planning or arranging for in-home care or maintenance.

http://www.gdp-cpa.com

Johnson Lambert is a multi-office CPA and Consulting firm. Our clients benefit from our dedication to delivering external audit and tax services to distinct industry niche markets with unmatched technical excellence and quality of service. Key to our success is our culture that attracts, develops, values and provides outstanding opportunities to our exceptional personnel.

Today, Johnson Lambert is headquartered in the Washington, DC area and is comprised of eight office locations. From these offices we serve a national and selectively international client base. We have informal affiliations with foreign firms enabling us to serve clients with operations in key international locations.

http://www.johnsonlambert.com

Cleveland-based KeyCorp is one of the nation’s largest bank-based financial services companies, with assets of approximately $87 billion. Key companies provide investment management, retail and commercial banking, consumer finance, and investment banking products and services to individuals and companies throughout the United States and, for certain businesses, internationally. The company’s businesses deliver their products and services through branches and offices; a network of 1,576 ATMs; telephone banking centers 800-KEY2YOU® (800-539-2968); and a website, Key.com®, that provides account access and financial products 24 hours a day.

http://key.com

Massachusetts Mutual Life Insurance Company (MassMutual) is a leading mutual life insurance company that is run for the benefit of its members and participating policyowners. The company has a long history of financial strength and strong performance, and although dividends are not guaranteed, MassMutual has paid dividends to eligible participating policyowners consistently since 1851.

To learn more, go to www.MassMutual.com.

http://jestingsfinancial.nmfn.com/
McGladrey LLP is the leading U.S. provider of assurance, tax and consulting services focused on the middle market, with more than 6,500 people in 75 offices nationwide. McGladrey is a licensed CPA firm and serves clients around the world through RSM International, a global network of independent assurance, tax and consulting firms. McGladrey uses its deep understanding of the needs and aspirations of clients to help them succeed. For more information, visit www.mcgladrey.com.

http://McGladrey.com

McSoley McCoy & Co. combines the training, discipline and experience of an international firm with the personal service, accessibility and flexibility of a local firm. Whether a client needs an international tax issue resolved, an employee benefit or multi-location financial statement audit, resolution of SEC reporting problem or litigation support on a complex legal matter, MM&C can provide cost effective solutions.

http://www.cpavt.com

National Life Group is a diversified family of financial service companies that has successfully forged a strong identity as a product innovator offering personalized service. Companies in the group offer a comprehensive portfolio of life insurance, annuity and investment products to help individuals, families and businesses pursue their financial goals.

National Life Group, a Fortune 1000 company, serves more than 870,000 customers. With 2009 revenue of $1.6 billion and net income of $72.3 million, members of National Life Group employ roughly 900 employees, with most located at its home office in Montpelier, Vermont. Group companies also maintain offices in Dallas, New York, San Francisco, and Philadelphia.

The Group is made up of

http://www.nationallifegroup.com

PricewaterhouseCoopers LLP (PwC) is well placed to help clients meet the challenges and opportunities of the US marketplace in the areas of assurance, tax, and advisory. We offer the perspective of a global network of firms combined with detailed knowledge of local, state and US national issues. More than 163,000 people in 151 countries across our network share knowledge, experience and solutions to develop fresh perspectives and deliver practical advice.

http://pwc.com
Mark your calendar.

BSAD Welcome Back Pizza Party
- Tuesday, Sept 15, 11am – 1pm
- Kalkin Courtyard

Dean’s Speaker Series: Adam Hergenrother
- Wednesday, Sept 16, 12noon- 1pm
- Waterman Building

Careers & Coffee (just for Seniors)
Learn about the upcoming career programs & resources just for you this year!
- Wednesday, Sept 16, 3pm – 5pm
- Career Center, L/L E140

Johnson Lambert Open House
For Juniors, Seniors, and Grad Students
Must RSVP: careers@johnsonlambert.com
- Monday, Sept 14, 5:30pm – 7:30pm
- 1 Lawson Lane, Burlington

MassMutual Open House
Must RSVP: sjedrey@financialguide.com
- Friday, Sept 18, 3:30pm – 5:30pm
- 401 Water Tower Cir, Ste 201, Colchester

McSoley McCoy & Co
For grad students & students looking for internships
- Monday, September 21
- 4:30pm – 6:00pm
- Burlington Country Club

Gallagher, Flynn, & Company Open House
For all accounting students (1st years – 5th years)
- Thursday, Sept 24, 6-8pm
- 55 Community Dr, Ste 401, SBurlington

Careers in Finance Panel & Speed Networking
- Friday, Sept 25, 11:30am – 2:30pm
- Livak Ballroom, Davis Center

Grad School Fair
See who’s coming in the Catamount Job Link.
Click on the “Events” tab.
- Monday, Sept 28, 3pm – 5pm
- 4th Floor, Davis Center

Kalkin Open House
- Friday, Oct 2, 4-6pm
- Kalkin Courtyard

Elevator Pitch Competition Info Session
- Monday, Oct 5, 12-1pm
- Kalkin 225

Ice Cream & Internships
Come get the scoop: Talk to local experts about how to prep & where to find internships.
- Wednesday, Oct 14, 1pm – 4pm
- 4th Floor, Davis Center

BSAD Career Fair Prep Workshop
- Tuesday, Oct 20, 12-1pm
- Kalkin 110

Student Intern Panel
- Wednesday, Oct 21, 12-1pm
- Kalkin 225

Career Fair Success Stories & Advice for Making the Most of the Fair
- Tuesday, Oct 27, 6 – 7pm
- Career + Experience Hub, Davis Center

Fall Career Fair
See who’s coming in the Catamount Job Link.
Click on the “Events” tab.
- Wednesday, Oct 28, 1pm – 6pm
- 4th Floor, Davis Center

Find more information & events.
- Visit University of Vermont Career Center Facebook page & click on “Events.”
- Visit www.uvm.edu/Career & click on “Calendar of Events”
- Visit www.uvm.edu/business & click on “BSAD Calendar”
Consider opportunities.

Many employers in finance/accounting hire NOW for opportunities next summer.

Find more information about these & other positions in the Catamount Job Link. www.uvm.edu/Career/CJL. Search the (position number).

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<td><strong>Need more support in your search for a job or internship?</strong></td>
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Need more support in your search for a job or internship?

Career Counselors are available during Drop-in time at the Career + Experience Hub. Monday-Thursday, 1-4pm and Friday, 1-3pm.
Or, for appointments, call the Career Center: 802.656.3450.
Be successful today.

Introduce yourself.
• Give your name, class year & academic area of study.
• Offer a handshake and a smile.

Ask questions.
• Can you tell me more about your organization?
• Do you have any upcoming job or internship opportunities?
• What kinds of skills or experiences are you looking for?
• If I want to apply or learn more, what are the next steps?
• Could I get your business card and/or contact information?

Take notes.
• Make notes during/after a conversation with the name(s) of the people you met and the things you discussed.
• You don’t have to “hide” while making notes. Making notes shows that you’ve learned something important.

Say thanks.
• Today and tomorrow.

Follow up.
• Within 2 days, send an email to each person you spoke with to thank them for coming and sharing information with you.
• If someone recommended that you do something – then do it!
• If you signed up to attend an Open House/recruiting event, be sure to attend. If your plans change and you can’t attend, contact the organizers.
• If you need help remembering who you talked to, look at the employer contacts in the Catamount Job Link, or ask Amanda Simpfenderfer.

Meet Amanda Simpfenderfer

Amanda is the newly hired Outreach and Employer Relations Coordinator for the School of Business. Amanda recently moved to Burlington from Seattle and has spent the last seven years working in higher ed. She will be working to build connections between BSAD & employers to provide opportunities for students.

Amanda will offer a limited amount of one-on-one Career Development Counseling and Resume review. Drop-in hours for these services will be posted online & in the News You Can Use weekly newsletter. To participate, students must first have met at least once with a Career Center Career Counselor, have a printed resume (that has been reviewed by the Career Center), and have 2-3 jobs either from Catamount Job Link or another source.