



The UNIVERSITY of VERMONT

SCHOOL OF BUSINESS ADMINISTRATION

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Burlington, VT 05401

888.222.3413 or 802.656.4033  
uvm.edu/vbc

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It is *your* time to lead.

PROFESSIONAL DEVELOPMENT

OWNERSHIP, GOVERNANCE & SUCCESSION STRATEGIES

CUSTOM TRAINING SOLUTIONS

COLLEGE COURSES



PROGRAM GRANTS AVAILABLE

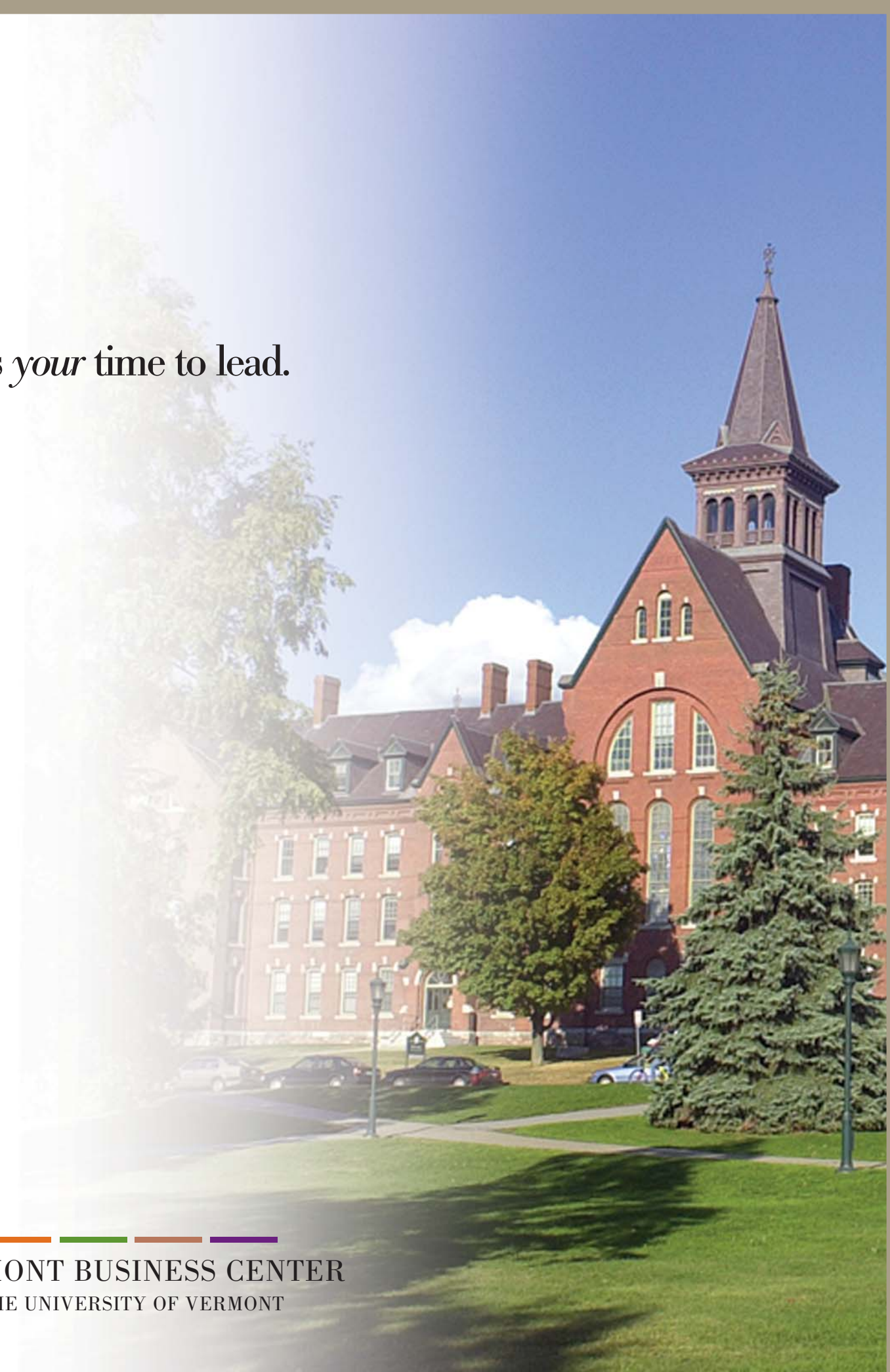
Employees working in the industries of: manufacturing, healthcare, informational technology, telecommunications, and environmental engineering may be eligible for up to a 50% discount on courses. This grant is offered through a partnership with the Vermont Training Program and the Department of Economic Development. For more details call 888-222-3413 or 802-656-4033.



Northfield Savings Bank is a proud partner of the Center for Leadership Development.



VERMONT BUSINESS CENTER  
THE UNIVERSITY OF VERMONT



Drive your organization's **performance.**

**Build** your capacity to lead.

Gain business **advantages.**

Position your company

for **long term success.**

Leave a **legacy.**

Make *your* next move now.



The Vermont Business Center (VBC) at the University of Vermont is your source for professional development training and your doorway to academic excellence. The VBC offers you access to the faculty and staff resources at the University of Vermont.

The Center offers courses for college credit, professional development seminars, and certificate and sequence programs. The VBC also delivers custom training solutions for growing organizations. The Vermont Family Business Initiative has been assisting family and privately owned businesses at the University of Vermont since 1998.

**PROFESSIONAL  
DEVELOPMENT**

Leadership and management development seminars and professional certificate programs are designed to enhance your skills through intensive training sessions to prepare you to compete in a dynamic global economy. The Vermont Business Center offers the Professional Certificate in Leadership and Management, the Professional Certificate in Business Coaching, the Professional Certificate in Sustainable Business Practices, the Professional Certificate in Collaborative Management Practices, as well as a series of Franklin Covey Personal Effectiveness workshops, and Leading and Learning Lectures, a public discussion series.

**OWNERSHIP, GOVERNANCE  
& SUCCESSION STRATEGIES**

**Vermont Family Business Initiative**  
The Vermont Family Business Initiative (VFBI) is a statewide network of family and privately-held businesses that provides training, assistance and support through a series of educational forums and confidential peer groups.  
[uvm.edu/familybusiness](http://uvm.edu/familybusiness)

**:: CEO Groups**

The CEO Group serves as an informal board of advisors for business owners. Meetings consist of monthly reporting of trends and numbers, forecasting and honest feedback from peers and non-competing business leaders. Facilitated by a professional financial advisor, the CEO Group is small, confidential, and effective.

**:: Next Generation Groups**

The Next Generation group provides a confidential forum for future business owners and leaders to discuss their challenges and aspirations. This group is facilitated by a professional business advisor. Areas of exploration include: self-assessment, leadership development, communication, management training, and strategic planning.

**CUSTOM TRAINING  
SOLUTIONS**

On-site leadership and management development trainings can help you grow and retain your greatest resource, your people. The Vermont Business Center will work directly with key stakeholders in your organization to develop a quality program that meets your specific needs. The Vermont Business Center can deliver any of our management development seminars or personal effectiveness workshops to meet the demands of your growing organization. In addition, we can deliver training in any area of our University of Vermont faculty expertise.

**COLLEGE  
COURSES**

Enhance your career or prepare for a graduate degree, undergraduate degree or start a new profession through semester-long or summer academic courses, certificate programs or course sequences in leadership, management, accounting, economics or communications at the University of Vermont. Signature programs include the Pre-MBA sequence, the Pre-MPA sequence, the Certified Public Accountant sequence, Public Communications Certificate, the Graduate Certificate in Healthcare Management, and the Graduate Certificate in Ecological Economics.



**GET CONNECTED.**

The Leading and Learning Public Discussion Series features national experts from business and education who explore current issues in leadership. These discussions bring together entrepreneurs, business owners, community members, faculty and students to form a diverse learning environment. The Leading and Learning series is free and open to the public because of the generous support of Northfield Savings Bank. Visit [uvm.edu/vbc](http://uvm.edu/vbc) for a current schedule or call 888.222.3413.

