# Sustainable Hoop house Production: economics and horticulture

Judson Reid Cornell Vegetable Program











### Tomato values

Tunnel Size 2996 sq feet

(square feet):

Number of Plants: 600

Variety: BHN 589

Yield: 16500 lbs

Marketing: \$1.5/lb

Total Revenue \$24750

Variable Costs \$ 1089.35

Total Revenue \$ 23660.65

Return per sq ft=\$7.90

# Can tomatoes be beat?



# A High Value Crop

Tunnel Size

3000 sq ft

(square feet):

Number of Plants: 1500

Variety or Cultivar: Presidio

Yield: 64950 cucumbers

Marketing: 1 cucumber@ 0.33

Total Revenue \$21433.50

**Total Costs** \$ 5,609.7

**Total Revenue** \$ 15823.80

Sq ft return=\$5.27

# High Tunnel Peppers



## **Tunnel Pepper Economics?**

- Peppers-2/3 of a .5 bu per plant
- 500 plants per 3000 sq ft
- 330 boxes per year
- \$3,330
- Return per square foot=\$1.11
- Sq ft weeks equal to tomatoes but with less than half the return.
- Much less labor than tomatoes.
- Must be staked.



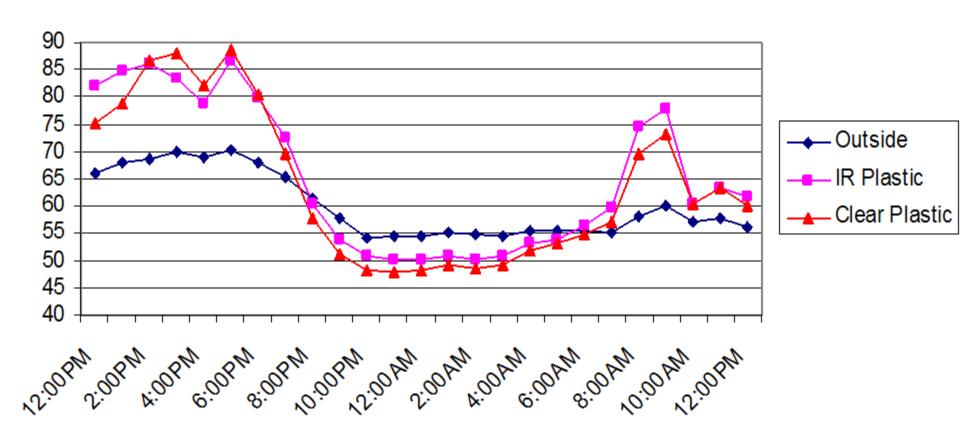
# Steps:

- Market!
- Build.
- Seed
  - Varieties
  - Dates
  - Fertilizers
- Manage pests.
- Harvest.





#### **High Tunnel Temperatures**





## Winter greens values

Tunnel Size 2996 sq ft

(square feet):

Number of

harvests: 3

Varieties: Chard, Arugula, Asian Greens

Yield: 900.00 lbs

Marketing: \$10/lb

Total Revenue \$9000

Variable Costs \$ 1320

**Net** \$ 7680

Return per sq ft=\$2.56

### Annual returns:

\$424,023.53 per acre

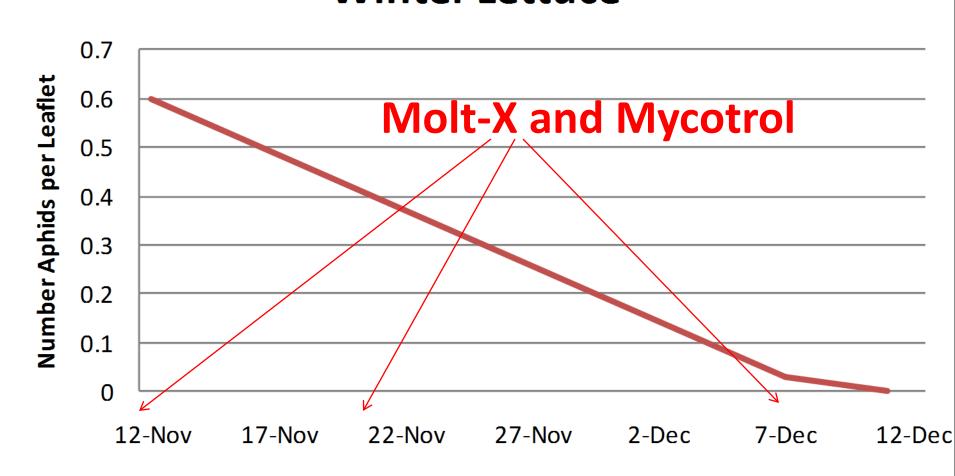
or

\$1,047,338.13 per hectare





# Aphid Population in High Tunnel Winter Lettuce



# Colorado State University:

| <b>Percent Salt Reduction</b> | Amount of Water Required |
|-------------------------------|--------------------------|
| 50%                           | 6 inches                 |
| 80%                           | 12 inches                |
| 90%                           | 24 inches                |







# Sustainable hoop houses

- Economics
  - Maximize yields per square foot while matching market demand
- Pest management
  - Variety selection
  - Low impact pest interventions
  - Rotation
- Soil health
  - Management
  - Rotation
  - Cover crops
- Social
  - Farmer and farmworker well being

### Questions?

**Judson Reid** 

Senior Extension Associate with the Cornell Vegetable Program

**Cornell Cooperative Extension** 

http://cvp.cce.cornell.edu/

jer11@cornell.edu