



Online Learning for Farm Businesses

January 2012

University of Vermont Extension **CENTER** for **SUSTAINABLE AGRICULTURE**

- **Insurance for Farm Businesses:** Kevin Bourdon from Co-op Insurance Companies reviews the types of insurance available, important things to include on farm insurance policies, and how insurance can protect farm assets and the community.
- **Price your Product for Profit:** Mary Peabody, UVM Extension Specialist, explores the nuts and bolts of what goes into pricing products, how to calculate break-even point, and how to adjust prices without losing customers.
- **Filing Farm Taxes:** Dennis Kaupilla, UVM Extension Farm Business Specialist, answers common questions about filing federal income taxes and provides resources to help farmers file accurately and on time.
- **Building Your Online Presence:** University of Nebraska Extension Educator Connie Hancock discusses strategies to manage the constant flow of information and content as you connect with a larger on-line audience.

New Farmer Project webinars are... designed for newcomers to online learning. If you have internet access and can hear sound through your computer, you should be able to view webinars. A broadband internet connection is helpful but not necessary.

In an effort to provide educational opportunities to more farmers, the UVM Extension New Farmer Project presents webinars every month on topics of production, marketing and farm finances. The on-line format allows Extension to provide farmers live interaction with experts regardless of where they live, and all webinars are recorded. They can be viewed anytime.

Links to the webinar recordings are posted within a week of their presentation at-- <http://www.uvm.edu/newfarmer>. Right now, you can also view webinars on topics, including-- *Pastured Poultry Production, Intro to Soil Health and Soil Testing*, and many more.



The UVM Extension New Farmer Project is funded by a USDA Beginning Farmer & Rancher Development Program Grant awarded to the VT New Farmer Network. The Network consists of organizations that serve VT's beginning farmers.

For more information visit www.uvm.edu/newfarmer.

Email newfarmer@uvm.edu, or call 802-223-2389 x203

University of Vermont Extension and U.S. Department of Agriculture, cooperating, offer education and employment to everyone without regard to race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or familial status.

